OTTC Open House Coming May 23
Official ribbon-cutting for new building and introduction of new OTTC director

On Wed., May 23, 2007 the Office of Technology Transfer and Commercialization (OTTC) at California State University, San Bernardino (CSUSB) will host an Open House, including the official ribbon cutting for its new building and the introduction of the program's new director, Dr. Timothy Gerrity. The event will run from 3 to 7 PM.

OTTC now occupies a new building on the northwest side of the Cal State San Bernardino campus, next to the CSUSB Foundation. Funds for the building were provided by a grant from the federal Small Business Administration (SBA), sponsored by Congressman Jerry Lewis of Redlands with input from CSUSB's Office of Federal Relations.

Cal State San Bernardino Provost Dr. Lou Fernandez will share ribbon-cutting duties with Mike Gallo, President and CEO of Kelly Space & Technology, Inc. and Chairman of the Board of the San Bernardino Area Chamber of Commerce. Fernandez will also introduce continued on page 5

International Trade Trends and Impacts: The Southern California Region

Taipei, Taiwan

The “industry” of international trade in Southern California will experience many conflicting forces during 2007. Record levels of cargo will be handled at the ports of Los Angeles and Long Beach despite slower U.S. economic growth. However, port security will still be a challenge, as government entities struggle to get the TWIC (Transportation Workers’ Identification Credential) up and running. Environmental problems caused by international trade will continue to be the subject of vigorous debate, although continued on page 16

New Program at Riverside Community College

For several decades, residential homebuilders in the Inland Empire have been looking for a way to train their current employees as well as educate those coming into the workforce. It wasn’t until recently, at a Construction Industry Forum, hosted by Riverside Community College District’s Foundation and attended by members of the Riverside County Building Industry Association that the importance of designing a program to professionalize the residential building industry became clear. Dale Griffin, president and CEO of Griffin Communities, headquartered in Corona, reacted to the forum by donating $100,000 to the RCCD Foundation as seed money to continued on page 8
The health care system isn’t healthy. There’s no denying it. A system that was designed to make you feel better often just makes things worse. Costs are out of control, access is inconsistent, quality is too variable and the entire process has become unwieldy.

Every day, more Americans are added to the rolls of the uninsured. This is an epidemic and it’s time we found a cure.

At UnitedHealthcare, we are committed to improving the health care system. We aim to take what’s wrong and make it right.

- Simplifying everything and eliminating red tape.
- Ensuring access to the right care anywhere in the U.S.
- Empowering you to make better decisions about your health 24/7.
- Providing information to doctors to better support people.
- Rewarding first-rate physicians for first-rate medicine.

All while making your health care more affordable.

Will all this be simple? No. Simple doesn’t mean simple-minded. Sometimes simple means generous. Sometimes it means revolutionary. And no one is better prepared to lead this revolution with you than the strongest, most committed health care company in the nation: Simpler process, smarter solutions, better results for you. UnitedHealthcare. Realizing health care. Together.

The Unforgettable Foundation

HILTON ONTARIO AIRPORT
700 NORTH HAVEN AVE., ONTARIO, CA 91764
Sunday, May 6, 2007 • 4:00 PM to 7:00 PM
DONATION: $60.00
Please make checks payable to:
The Unforgettable Foundation

(Assuming families with the burial costs on the saddest day of their life—the loss of a child)

NO ONE UNDER 21 WILL BE ADMITTED

Business Affairs

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This May in the Inland Empire
Business Journal

News and Features

International Trade Trends & Impacts: The Southern California Region: International Trade in Southern California will experience and see many conflicting forces during 2007. However, port security will still be a challenge.

Is Politeness Threatening Your Profits? Polite cultures do everything but tell the truth, unless it's very comfortable to do so. But being polite is a good thing, isn't it? After studying its effect in hundreds of companies, one thing becomes clear: Politeness eats truth. Lack of truth eats profits.

Leadership: Lead From the Middle Leadership means influencing how other people think in ways that generate better, sustainable results both for your organization and the people in it. Leadership equals ability to influence, not your title.

California Stocked Near Bottom in Ranking of Legal Climate The California Chamber Institute for Legal Reform announced that California moved down one spot to number 45 in lawsuit climate. In addition, Los Angeles was again named the least fair and in hundreds of companies.

Reduce Workers’ Compensation Costs With Comprehensive Insurance carriers provide tips on the line measurements, such as total number of claim dollars spent in a given year, average costs for medical only claims and average claims costs for lost time claims to employers. These metrics drive decisions in the insurance business. Employers must understand the underlying circumstances that are driving up injury costs.

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Commercialization of Advanced Technology (CCAT) grant from OTTC, adds “We see OTTC as vital to the growth of technology companies in the IE, and our company’s experience shows they have a model that really works.”

CSUSB Provost Fernandez says, “We’re happy to have Dr. Geringer joining and heading the OTTC team. With his background and experience, he’ll help us forge new directions for the program while continuing to develop what has proven to be a successful pattern for commercialization of advanced technologies in both the public and private sectors.”

Several OTTC clients will be able to “show and tell” their technologies for attendees. Lurash Rocket and Rover Co. of Los Alamitos will have its OTTC/CAT-funded mobile rocket launcher on display in the parking lot next to the OTTC building, with President and CEO Robert Kleinberger on hand to discuss the firm’s work in California for the California Space Authority at Vandenberg AFB.

Redlands firm GEM Power will demonstrate its ground-breaking intelligent battery charger which brings batteries up to charge faster than other methods while also insuring much longer battery life. Their chargers are now in demonstration projects with Stater Bros. Markets and the Redlands Fire Dept.

Riverside biotechnology company SCBS Technologies is bringing its mosquito traps. These traps use a unique scent that mosquitoes think is

The Natural Meeting Choice

TOP OF THE TRAM OFFERS COMPLETE BANQUET AND MEETING AMENITIES, INCLUDING VIDEO CONFERENCE WITH SPECTACULAR VIEWS OF THE SAN JACINTO STATE PARK WILDERNESS AREA.
Tony Maglica is a truly self-made man. And in the process, he has helped to enhance his community. Safety and security is what Tony brings to the table. Tony's leadership has made a significant difference in the community as she continually promotes solutions to one of California's growing problems, one of the descriptions included in the nomination letter. This honor is given to a college professor or administrator who has made "outstanding and significant" research and teaching contributions and who has made an impact on student achievement and teacher performance in Riverside County.

Our goal in establishing the ALPFA Center is to create and maintain an environment of collaboration that focuses on outreach. Chute told the Business Journal. "It's a place where people are able to initiate institutional change. I am pleased for the center to receive this honor that recognizes the collaborative efforts of all involved."

Clute is one of three inducers who will receive the honor at the upcoming ceremony. Also being inducted are Ron Varner, business leader and active member of the Moreno Valley community, and Dennis Murray, consultant and recently retired superintendent of the Perris Unified School District.

Maglica... continued from page 6

For that new center, and he spoke recently to the Business Journal about the event and the man behind it. Leon is fully aware that Mag Instrument has about 850 employees, and occupies some 450,000 square feet of space, including its factory, offices and management center. The new facility is 73,000 square feet, and the equipment that it contains includes the professional equipment for the design of the five-story hotel building.

The ALPFA Center programs have reached more than 202,811 students, 11,392 teachers and other educational institutions, businesses, foundations and nonprofits, develops programs that prepare and encourage students to enter and excel in college.

Recognizing the importance of quick and effective change, the center provides professional development for teachers and future teachers conducting research on how students learn and which teaching methods are most effective in the priority areas of math, science, and language arts.

The Riverside County Office of Education sponsored the event and the Riverside educator Pamela Clute into their Hall of Fame this month - Clute was selected by a distinguished panel of educators and former Sen. Barbara Boxer, U.S. Rep. Grace Napolitano, former U.S. Rep. Loretta Sanchez, and former Riverside County Supervisor, 2nd District, John Benoit. The Riverside County Board of Supervisors also agreed that the event was a testament to the collaborative work that has been accomplished in the community.

To Clute's vision and efforts in creating this center, he noted that the ALPFA Center had made a significant difference in the community as she continually promotes solutions to one of California's growing problems, one of the descriptions included in the nomination letter. This honor is given to a college professor or administrator who has made "outstanding and significant" research and teaching contributions and who has made an impact on student achievement and teacher performance in Riverside County.

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This Holiday Season, Give The Gift of A Smile.

Today, millions of children in developing countries are suffering with cleft lip and palate. Condemned to a lifetime of malformation, shame and isolation.

The good news is that virtually all of these children can be helped. This is the mission of The Smile Train. We empower local surgeons to provide this life-changing free cleft surgery which takes as little as 45 minutes and costs as little as $250. It gives desperate children not just a new smile— but a new life.

100% of your donation goes toward programs— 0% goes toward overhead.

YES, I want to give a child a second chance at life.

[ ] $250 Provides cleft surgery for one child.
[ ] $10 Provides medications for one surgery.
[ ] $25 Covers half the cost of one surgery.

We’ll gratefully accept any amount.

Make check out to
"The Smile Train."

Your Name
Address
City State Zip

Telephone
Email

Change my gift to verify credit card. Yes MasterCard AMEX Discover

Account No.
Exp. Date

Signature

Mail to: The Smile Train P.O. Box 19797 Rancho Cucamonga, CA 91729-1979

This offer is good 12/10/07 - 1/10/08.

The Smile Train is a 501 (c)(3) qualified charity. Your contribution is deductible to the extent allowed by law.

See our website for more details www.smiletrain.org

DUFF & PHELPS/INLAND EMPIRE BUSINESS JOURNAL

THE GAINERS

Top five, by percentage

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THE LOSERS

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Four Most Actives Stocks

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D&F/PBEJ Total Volume Month: 65,502,015

Monthly Summary 4/20/07

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"Laws were made to be broken"
Christopher North, May 1830

"Had laws not been, we never had been blam'd; for not to know we sin'n d is innocence"
Sir William Davenant, 1666-1668
MANAGING

Risky Business:
Juggling the Pros and Cons of Taking Risks

By Jon Wee and Owen Morse
The Passing Zone

To succeed in business today, you have to take risks. You need to step out of the norm and try something new or unusual. You have to stand out and make your customers take notice. At the same time, however, you don’t want to do something that is “risky” or unwise. In other words, you need to balance the benefits of taking the risk (the possibility of success) with the negative aspects of any risk (the potential for failure).

Think of risk as a routine. Every time a juggler throws something in the air, he or she might not catch it. But in any risk (the potential for failure), there’s a risk (the outcome) with the negative consequences of the risk (the potential for failure).

Risky Business

1. Prepare for the risk (or practice your routine). If you’re going to try something new, do your homework and make sure your skills are up to par. For example, if you’re launching a new sales campaign that depends on skilled salespeople making face-to-face visits, but you don’t have anyone on your team who is great at interpersonal sales, then you’re setting yourself up for failure. That’s why you need to do a thorough analysis of your company’s or your own attributes prior to launching the new initiative. Research the situation, the client, the market, and everything else that might help you prepare.

2. Take action (or be willing to let go). While preparation is certainly important, be careful not to get stuck in “prep mode.” Really, if you prepare too long or wait until everything seems perfect, the chances are that you’re never going to take action. Or, if you are ready and prepared, maybe you’re not stretching your abilities enough and the thing you’re preparing for is not as exciting or dynamic as it could be.

3. Constantly analyze your progress (or keep your eye on the ball). Both during and after your new venture, you need to analyze the situation. What worked? What didn’t work? What were your expectations? What surprised you? Knowing what you know now, what could you have done differently? What feedback are others giving you? Oftentimes outside the risk it seems very different than you expect. If you feel yourself getting stuck in your comfort zone, stop, assess the situation, and tell yourself that it’s virtually impossible to get stuck in your comfort zone with the new endeavor until you actually take the plunge. Usually you have to take the plunge while you still have some feeling of stomach. Be willing to say, “Okay, I’ve done my due diligence, but I have honed my skills. There’s nothing more I can do right now to prepare. I just need to jump in and make it happen.”

When you’re nervous, you’re nervous because you’re nervous about something, you often “sandwich” the new material in between the old routines that you know are strong. You can do something similar. When you start a new situation on your risk, piggyback the new with something your company does well. Keep your company’s strengths in the forefront so that if something doesn’t go well with the new initiative, you can always shift the focus back to what you know works. For example, if you’re launching a new product, don’t ignore your current products.

Keep the successful products in the limelight while you launch the new product on the outskirts of the globe are anticipating the increased hardware requirements that the system will need. Graphical cards, increased CPU size, and larger RAM requirements are just a few of the many areas that are warning users about. This is especially noteworthy for businesses, who will likely be forced to make the upgrade in order to remain competitive whether they want to or not. The issue, says Carl Diaz of Fast-TEK’s On-Site Computer Service, is less focused on the Vista system itself than it is on its interaction.

Hardware installation – especially on a large scale in the case of businesses – can become a huge headache if it’s not done properly, says Diaz. “It’s advisable for hardware to be installed by professionals. Fast-TEKs (http://fasttek.com) is a nationwide, on-site computer service company which specializes in both residential and business hardware installation and maintenance. In Fast-TEKs have put together several recommendations for customers interested in running the Vista system, many of which are aimed at upgrading existing systems on PCs.”

1) Download and run Windows Upgrade Advisor. The Upgrade Advisor examines a computer and provides a summary of the Windows Vista versions that can be run on that computer. The report is also continued on page 38

2) Check your CPU. Anything below 800 MHz is too slow for Windows Vista to run properly. Your local Fast-TEKs technician can advise you on upgrades if you fall below minimum requirements.

3) Examine your computer’s memory. 512 MB of RAM is minimum; most users will want at least 1 GB of system RAM to adequately run Vista. Fast-TEKs can assist in choosing a memory upgrade, and can have it installed on your computer within minutes.

4) Verify hard drive capacity on your computer. Windows Vista requires a hard drive of at least 40 GB in size, including 15 GB of free space.

5) Check your graphic’s adapter. “Many people are unfamiliar with graphic’s adapters,” says Diaz, “which is unfortunate because a big requirement of Vista is the graphic’s portion of the computer.”

6) Look for a DVD drive on your computer. If you don’t have one, you won’t be able to install Windows Vista. If you don’t have one, however, there’s no need to fret. There are some that can install Vista on a computer for a relatively small cost,” says Diaz.

7) Back up your data. According to experts, this is one of the most important (and often overlooked) steps when upgrading a system. “This is where we shine,” states Diaz. “We provide complete data protection solutions for both businesses and individuals at a relatively small cost.”

Fast-TEKs also offers training services for individuals or large groups, meaning that you can not only have Vista Windows installed, but you (or your office) can receive training on how to use the new programs. For more information about this and other computer problems fixes go to www.fasttek.com.

Now I don’t know about you, but all of this sounds to me like you are going to need a new computer. A brand new and much bigger computer – Of course, if you still have a big computer with an old CRT type screen, you probably need to update your equipment anyway. Still, I am of the opinion that the people at Fast-TEKs are anticipating a lot of business out of this latest operating system advance. In any event, if you feel the need to load Vista, take my advice and back up your entire hard drive first. Buy an external drive if you don’t have one. You’ll be glad you did everything before you begin. You can thank me later.

The View From Vista
By J. Allen Leinenberger
Commentary

Sticks and Stones...

By Joe Lyons

Consider the irony. The career of Michael Richards is presumed to be over for using the same word that made the careers of Martin Lawrence, Chris Rock and Richard Pryor.

In fact, Richard Pryor used that word as the title of one of his albums. It wasn't until years later, in one of his concert films, that he told the story of his journey to Africa. There, he announced, he saw the power of Mangondo warriors and decided he would never use that slur again. For the rest of the show he used another phrase that hardly raised the level of nobility. If anything some might consider worse.

Wasn't it Chris Rock who is supposed to have said that, "We can't even say it in print. Isn't that a double standard? Isn't that what Thurgood Marshall ruled was separate but definitely NOT equal?"

Freedom of speech is a necessary Constitutional right, but we have somehow learned to use that freedom to hurt others. Consider this. I would not use that word in this column unless I did, if I did, the Journal would not print it.

Let's make no mistake here. Words can hurt. Words can mean things. Notre Dame football coach Lou Holtz was known for his ability to dress down a student verbally without ever using a curse word. Today, that's a talent that no one cares anymore.

In the entertainment world some consider such language edgy and brilliant. They even call it "art." "Borat: Cultural Learnings of America for Make Benefit Glorious Nation of Kazakhstan," a film filled with hatred and racial slurs, received a Golden Globe nomination.

But who's to argue with people who make money, who have friends, who are invited to galas and who own homes in the Hamptons?

Most tequila comes from Jalisco, a state in Mexico. It is there that the agave plants bloom in just the right combination of sun, soil and precipitation. The agave requires very little water. You should know, if your thinking right now that agave is aactus, that the couple of hundred types of agave are actually distant relatives of the lily.

Back about four or five years ago, two officers of the LAPD were considering what to do after retirement. Some of their friends recommended them to import tequila into the U.S. market.

Dedicated to the idea, and with a good working knowledge of ABC and ATE laws, Alex Gomez and Steven Sena spent two years down in Mexico tasting tequilas and deciding what was the best product to bring north. (Now THAT'S dedication.)

What they discovered was that there are other hurdles for the citizens of Mexico have enjoyed the world’s finest tequila all their lives. Our specifications require that all distillers are 40 percent alcohol by volume and over 80 proof; traditional Tequila producers have refused to add unnatural preservatives, and have thus been presented with the challenge of finding the finest and purest tequilas to the rest of the world. Most American tequilas are made from harvested agave, are aged in Oak barrels, and are pumped up with sugar cane. Gomez and Sena wanted their tequila to be better than that. They started to capture the true essence and grandiose taste of pure Mexican tequila. Para Mi Tequila is from tequilas produced only from 100% natural blue agave plants of Jalisco. Refusing to add artificial additives, Para Mi Tequila is 38 percent alcohol by content and 76 percent proof, representing the purest and truest Tequila, just like those that the citizens of Mexico have been enjoying for years. Para Mi Tequila is deliberately produced and importing the world’s first authentically diluted tequila and is intent on capturing the unique flavor of traditional homegrown brands.

Para Mi Tequila is only being produced in the silver tequila vapor and sold in distinctive square blue glass bottles with cork stoppers, not plastic. However, in the years to come they plan to introduce both Reposado and Anejo flavors, respectively. The promise to come

Para Mi is truly Para Me. (For me.)

For the initial two years, Para Mi tequila is only being produced by the silver tequila vapor and sold in distinctive square blue glass bottles with cork stoppers, not plastic. However, in the years to come they plan to introduce both Reposado and Anejo flavors, respectively. The promise to come

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Commentary: SOLUTION TO THE ILLEGAL IMMIGRANT PROBLEM...continued from page 12

Another corrupt reason for awarding amnesty to illegals is that BUSINESS IS BREAKING THE LAW while skipping all the way to the bank.

It is shocking to see our own government corrupted by crooked politicians who advocate the breaking of laws in order to gain votes and win elections, while looking the other way as crooked businessmen become millionaires by depriving millions of American workers of a fair wage.

Moreover, the Social Security Administration collects millions of dollars per year regardless of whether or not the money was paid into the administration.

Unfair to the people who remain behind in those countries undocumented aliens have left. Those, K. Inc., who have failed to create an environment which creates jobs and encourages immigration, are prodded and propped up by billions of dollars being illegally drained from America.

About John Cox:

John Cox is the author of "Pain, Profit and Providence" and "Can America Prosper and Renew?" A Chicago resident investment advisor.

The program, designed for teachers of grades five through 12, focuses heavily on quantitative literacy, algebra, and history and analysis - key elements for college entrance and workforce readiness.

Commentary: Sticks & Stones...continued from page 12

"...the phrase is "the engine that runs the economy." Baca apparently thought that he was avoiding a slur on our Native American population in 2007.

I, for one, think this political correctness has gotten out of hand. If words must be binned, then who decides which words are wrong? Why are curse words considered OK by today's standard and racial epithets are now to be unspoken.

Comment to think of it, why are we afraid to say God, or even Christmas?

Pastor Jack Hibbs of Calvary Chapel, Chino Hills, once told me that if he finds it strange that the word "Jesus" has become a curse word, even continued on page 15

May 2007

Attending UCR's Mathematics Academy is Big Plus for Teachers

The University of California, Riverside is a doctoral research university, a living laboratory for groundbreaking exploration of issues critical to Inland Southern California, the state and community around the world. Reflecting California's diverse culture, UCR's enrollment of approximately 30,000 is projected to grow to 21,000 students by 2010. The campus is proposing a medical school and already has reached the heart of the Coachella Valley by way of the UCR Palm Desert Graduate Center. With an annual state and local funding of nearly $1 billion, UCR is actively shaping the region's future.

Teachers are provided with content-rich, interactive classroom experiences while attending the Academy.

Nontraditional methods of teaching mathematics provide teachers with cutting-edge concepts and inspiration they can pass on to their students. The curriculum illustrates how the subject can be taught in an everyday life and logical and simple, one La Cañada, Dr. Michael Richards can make a comeback. Maybe he could open a degree in algebra.

The program, designed for teachers of grades five through 12, focuses heavily on quantitative literacy, algebra, and history and analysis - key elements for college entrance and workforce readiness.

Commentary: Sticks & Stones...continued from page 14

in countries that have no theological or historical reference. It’s just an accepted curse. I believe that was Lenny Bruce, a controversial comic before Pryor and Carlin, who used that word, and announced that if we all said it over and over, eventually it wouldn’t mean anything, so you shouldn’t hurt anybody any more.

Then maybe Michael Richards can make a comeback. Maybe he could open a degree in algebra.

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May 2007

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Inland Empire Infrastructure Continues to Attract Additional Distribution Activity

Regular

Marcus & Millichap 2007 Annual Report
Riverside-San Bernardino

Inland Empire Infrastructure Continues to Attract Additional Distribution Activity

The market for industrial properties in the Riverside-San Bernardino region will remain strong, with absorption levels forecast to lead the nation for the eight consecutive year in 2007. The region's comparatively low operating costs, and outstanding transportation infrastructure continue to attract major companies choosing to set up distribution facilities. In the second half of last year, companies like Lamps Plus, Michelin and American Sporting Goods each signed leases in excess of 200,000 square feet. Absorption has been particularly strong in the Airport and East San Bernardino submarkets. The combined forces of a growing labor force and large parcels of available, relatively affordable land have drawn developers to the area in waves. Many developers are building in an average of 20 percent of the space under construction is preleased. As a result of ramped-up building activity, new construction is forecast to outpace absorption this year, causing a potential increase in the Inland Empire to rise.

In 2007, the market continued its rapid expansion, coupled with access to rapidly growing Southwest cities, including Phoenix and Las Vegas, will continue to drive positive investor sentiment. In 2006, the region's positive rent growth continues, even as the median price climbed approximately 20 percent to $10.50 per square foot. Metropole capital rate averaged in the 5.0 percent to low 6.0 percent range in 2006, though cap rates did trend higher during the second half of the year. In the near term, investors continue to be concerned about the growth in the Orange County Airport, where approximately one-third of all transactions have taken place in the past two years. In the near term, investors will need to adjust their capitalization rates as the market continues to improve.

2007 Market Outlook

• The total value of two-way real estate transactions at the L.A. Customs District in 2007 should total $373.4 billion. This will be the same as the $373.4 billion in 2006. Total 2007 transactions should be at least $373.4 billion.

• Employment Trends: Employment is expected to increase by 2.3% to 2.7 million jobs in 2006.

• Construction Activity: Construction activity is expected to increase by 2.0% to 200,000 square feet in new industrial space for 2007. Last year, 200,000 square feet were added to the market.

• Vacancy Rate: Industrial absorption is forecast to be 300 square feet per year. However, the expected level of new construction is expected to move 370 basis points higher to 202 percent in 2007, following a 200 basis point increase one year ago.

• Rent Forecast: Rent in 2007 is expected to increase by 2.5% to $8.50 per square foot, after a 4.9% increase in 2006.

• Inventory Forecast: The increase in inventory, investors will continue to target industrial assets in the Inland Empire, attracted by the market's outstanding prospects for sustainable long-term growth.

Market Forecast

Employment: 2.5% Increase

Construction: 145,000 new square feet

Vacancy: 170 bps

Askings: 2.7% Increase

Is Politeness Threatening Your Profits?

By Don Schmitz and Darryl McCormick

The L.A. Customs District trade partner, with a 15.6% increase to $20.6 billion in two-way trade. Japan remained in second place in this measure, with a 9.1% gain to $30.7 billion, which Koch remained in third place, up by 15.6% to a two-way trade total of $20.7 billion. The largest export commodity out of the L.A. Customs District in 2006 was "electrical apparatus" with a value of $12.1 billion. The top import commodity was electronic machinery with a value of $34.3 billion. International trade continued to be a reliable employment generator for the L.A. five-county area, with an increase of 35,000 jobs in 2006.

Despite all this good news, the international trade industry in California is facing challenges from other regions on the West Coast, including a raft of new international trade activity. In the future, this will be a major challenge to the ports to handle the trade of all the goods moving through the ports to handle the traffic. Sorted market traffic has apparently returned to the San port, with the total value of two-way transaction at the L.A. Customs District in 2007 should move ahead by 13.3% to $373.4 billion.

The L.A. Customs District retained its first place ranking in total two-way trade value in 2006, with a 12.1% increase to $329.4 billion. The New York Customs District was second in the nation, with a 10.3% gain to $290.5 billion. Detroit retained its third spot ranking in 2006, with an increase of 4.4% to $238.5 billion. The weak growth at Detroit reflected the troubles in the auto sector.

In 2006, China continued to widen its lead as the L.A. Customs District trade partner, with a 15.6% increase to $20.6 billion in two-way trade. Japan remained in second place in this measure, with a 9.1% gain to $30.7 billion, which Koch remained in third place, up by 15.6% to a two-way trade total of $20.7 billion. The largest export commodity out of the L.A. Customs District in 2006 was "electrical apparatus" with a value of $12.1 billion. The top import commodity was electronic machinery with a value of $34.3 billion. International trade continued to be a reliable employment generator for the L.A. five-county area, with an increase of 35,000 jobs in 2006.

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California Stuck Near Bottom in Ranking of Legal Climate
U.S. Chamber: Legislature Must Pass ‘Meaningful Reforms’

The U.S. Chamber Institute for Legal Reform (ILR) announced that California moved down one spot to number 45 in Lawsuit Climate 2007. Rating the States and the assessment of state liability systems conducted by Harris Interactive, a leading nonpartisan polling firm. In addition, Los Angeles was again named the least fair and reasonable litigation environment in the country.

“California’s low ranking is not surprising, given the fact that California courts are willing to certify class action lawsuits most other jurisdictions would toss out, and that California juries are increasingly likely to award disproportionate large judgments in civil cases,” said Tom Donohue, president and CEO of the U.S. Chamber of Commerce. California is becoming a target for “litigation tourism,” according to the Chamber, as plaintiffs file hundreds of lawsuits on behalf of non-residents, after similar lawsuits were shut down by the courts in Mississippi and Texas.

California has, however, made progress in improving its business and jobs climate, Donohue noted. In particular, Governor Schwarzenegger has shown leadership in reforming workers compensation system, and the efforts of CalChamber and the Civil Justice Association of California in passing Proposition 64, which restricted the ability of the plaintiffs’ bar to file “clientless lawsuits.”

“Without a fair and reasonable legal system, progress can easily be thrown off track,” said Donohue. “An unfair legal system saps the life out of a state’s economy. It affects business expansion, it affects jobs and it takes money out of consumers’ pockets. The legislature must pass meaningful legal reform before California’s lawsuit climate will show significant improvement.”

A recent actuarial study estimated the annual cost of the tort system in America to be $261 billion, or $880 per citizen. Following those estimates, the price tag of the lawsuit system for the entire population of California is almost $32 billion.

The ILR/Harris Interactive survey of 1,599 senior attorneys, now in its sixth year, is the preeminent standard by which companies, policymakers and the media measure the legal environment of states. ILR is launching a national advertising campaign highlighting the results of the study and the need for comprehensive legal reform, including newspaper ads and billboards in Los Angeles, Sacramento, San Diego and San Francisco.

ILR’s mission is to make America’s legal system simpler, fairer, and faster for everyone. It seeks to promote civil justice reform through legislative, political, judicial, and educational activities at the national, state, and local levels.

The ILR’s National Chamber of Commerce is the world’s largest business federation, representing approximately 3 million businesses and organizations of every size, sector, and region.

The Harris Interactive/ILR ranking survey is available online at www.instituteforlegalreform.com.

U.S. Chamber Institute for Legal Reform

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By Dan Coagliho
Christopher D. Myers, president and CEO of Citizens Business Bank, has announced the following promotions: Connie Fenchel to the position of assistant vice president and service manager in the bank’s High Desert Business Financial Center in Victorville; Amy Ladika to the position of assistant vice president and business development officer of the bank’s Corona Business Financial Center; Dolores Breeze to the position of assistant vice president and credit support officer in the bank’s Credit Management Division; and Joseph Newby, president of Citizens Myers of Citizens Business Bank has announced the appointments for the following: James Bookhout to the position of senior vice president and manager for the bank’s Tri-City Business Financial Center in San Bernardino and Carlo Samson to the position of assistant vice president and business development officer of the bank’s Small Business Administration (SBA) Services.

Las Casuelas Terraza Mexican Restaurant, in downtown Palm Springs, has been voted "Best of the Valley" by local residents in a recent annual poll rating the area's favorite restaurant, entertainment, recreation, shopping and event venues. Las Casuelas Terraza (LCT) also won "Best of the Valley" in other categories including best Margarita, Happy Hour and Entertainment Bar. Over the years, LCT has won numerous industry awards for its exceptional food, hospitality and service; most recently recognized by Hispanic Magazine for two yrs in a row as one of the "Top 50 Best Hispanic Restaurants in America." Las Casuelas Terraza is part of a 50- year tradition of fine Mexican American cuisine in the desert introduced by pioneer restaurateurs Florencio and Maria Delgado. Today, the tradition is carried on by family members—including eldest daughter, Patty Delgado Service, who is owner of LCT, located at 222 South Palm Canyon Drive.....North Island Credit Union has named Estella Clinic vice president and senior branch manager of the newly-opened Temecula branch located at 32435 Highwayish South. Clinic will oversee operations, business development and sales. Most recently, Clinic was Vice President of Business Development and Commercial real estate lending officer and regional sales manager, commercial division for Altura Union in Temecula. She previously served as branch manager of USDA Federal Credit Union and U.S. Merchant Marine Credit Union....

OTTC... continued from page 5

human skin, and a single trap can snare 100 mosquitoes in a 10x12 room in minutes. The traps are now being commercially manufactured and will be ready for distribution later this year. Another Riverside firm, Nova R&D, will show off its patented x-ray detector technology that out-performs traditional systems by offering next-generati

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OTTC... continued from page 5

human skin, and a single trap can snare 100 mosquitoes in a 10x12 room in minutes. The traps are now being commercially manufactured and will be ready for distribution later this year. Another Riverside firm, Nova R&D, will show off its patented x-ray detector technology that out- performs traditional systems by offering next-generation material recognition with high resolution and high throughput. Nova’s technology is currently being evaluated and has been validated by several leading x-ray imaging research centers. San Bernardino’s own Kelly Space & Technology will offer views of its waste-to-energy program that can take sewage sludge and produce 100% pure methane. The company has successfully partnered with a publicly traded firm and is building its first commercial plant now, with agreements in place for raw material sourcing and three customers for the plant’s output. Pacifi c View Laboratory, Vista will have a poster presentation of its breakthrough Differential Mobility Analyzer (DMA) technology, which is an extremely sensitive detection aerosol particles that can be applied to Dept. of Defense and Dept. of Homeland Security needs, as well as the private/public sector.

Los Alamos National Laboratory (Albuquerque) is continuing on page 27

Int. Trade... continued from page 16

Rail capacity at and near the ports in approaching capacity Plans have been announced; however, many proposed projects are years away from completion.

The international trade industry has been fiercely criticized about pollution generated by its heavy use of diesel fuel. Several mitigation efforts are underway, but they need to be better communicated to the general public.

While container fee proposals have failed to be approved or signed into law on the West Coast, more are being mooted. Future proposals need to be debated between the needs and concerns of all stakeholders.

The labor contract between shippers and longshoremen on West Coast ports expires in 2008. While it is difficult to forecast the likelihood of a labor action similar to the one in 2002, shippers are beginning to hedge their positions.

Implementation of the much delayed Transportation Workers Identification Credential (TWIC) Program will finally begin in 2007. Port workers, shippers, and truckers are worried about the costs and the adverse effects that the program will impose on their businesses.

The international trade industry in Southern California, despite its size, still remains badly fragmented. All the players need to see the bigger picture and work together more effectively. Opposition to trade and infrastructure expansions will continue, but in the future, they do not need to understand the economic benefits of international trade.

The Los Angeles Customs District retained its first-place ranking in total two-way trade value during 2006, with a 12.1% increase to $329.4 billion. The number two New York City saw a 10.3% gain to $295.0 billion. Trade value at number three Detroit (which is heavy on autos) rose by a weak 4.4% to $238.5 billion.

There were some changes in the top ten overall rankings. Savannah edged out Buffalo to become the 10th largest port (though we do not understand the economic benefits of international trade. The Los Angeles Customs District retained its first-place ranking in total two-way trade value during 2006, with a 12.1% increase to $329.4 billion. The number two New York City saw a 10.3% gain to $295.0 billion. Trade value at number three Detroit (which is heavy on autos) rose by a weak 4.4% to $238.5 billion.

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What's in a name
In 1775, when Lt. Francisco de la Bodega y Quadra Mollineda a Spanish mariner dropped anchor in a bay that was so beautiful, he little realized what he had discovered. It was suggested that settlers be brought in from Mexico to develop the region. Warehouses were established along the shore and, in Spanish, were called bodegas. No one really knows if the lieutenant or the Spanish name for warehouse gave the name to this gloriously beautiful area.

The Russians came and went
In 1809, a Russian ship landed at Bodega Bay and settled on a coastal bluff 12 miles north of the Russian River, and Fort Ross was built. They took advantage of the warm climate for farming and fishing, and hunted sea otters with Aleut hunters from Alaska. (The sea otters were almost hunted to extinction. That is a whole other story.) Their venture proved not to be successful and the Russians left the area in 1841, and transferred their holdings to a Swiss entrepreneur John Sutter (of California gold rush fame). This is just a taste of the rich history of this surprising small area that is one of the most interesting and beautiful tourist areas in a relaxing laid-back vacation. A few suggestions are offered here on where to stay, eat and play.

Some great choices
Little towns and villages dot the coastline with bed and breakfast inns, hotels, golf courses, country stores, and art galleries with some very remarkable places to dine. The area is enhanced with boutique wineries with fine offerings that are not available anywhere else.

Bodega Bay now
The Russian settlers, whose mission at the time was to raise food crops for their Alaskan settlements, established Bodega Bay as a port, and the area flourished as an interesting tourist get away. In this more contemporary time, word has leaked out that this is the place for the finest fresh crab and salmon in the northern California area. This is a thriving little community that attracts anyone who wants a delight breakfast if offered as part of your stay. Reservations are definitely recommended. Call 707/875-3606.

Bodega Bay - the place for fine crab and salmon

The luxurious end of the spectrum
The Inn at the Tides offers the luxurious end of the spectrum with comfort and service and many amenities. All of the 86 rooms are spacious and beautifully appointed.
May 2007

Enviromental Companies Serving the Inland Empire

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<td>32290 Red Road, Ste. B</td>
<td>(760) 423-39</td>
<td><a href="mailto:info@kinni.com">info@kinni.com</a></td>
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<tr>
<td>L &amp; T Environmental Inc.</td>
<td>19935 Foothill Blvd, Suite 102</td>
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<td>501 N. Park Concourse, Ste. 102</td>
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<td>McBean, Inc.</td>
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<td>PIH</td>
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<td><a href="mailto:pih@pih.com">pih@pih.com</a></td>
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<td>RJW &amp; CO, Inc.</td>
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OTTC... continued from page 20

writing a video of its handheld forensic sampling "gun," a breakthrough in preserving chains of custody for forensics.

Empirical Technologies is sending materials from Virginia for its hit-by-beat, non-invasive blood pressure monitoring system, which is now being exactly tested in several research hospitals.

El Segundo's Aura Systems is showing its AuraTek/VI operator handheld mobile power generator that will be standard equipment for the Coast Guard's newest Response Boat-Medium fleet and is being installed on additional Huntlexxes that need continuous AC power output even at exigent idle.

About the Office of Technology Transfer and Commercialization (OTTC) (http://www.ottc.ucr.edu) is the management office for a grant program known as CAF. Center for Commercialization of Advanced Technology, funded by the Office of Naval Research (ONR) with support from Congressmen Jerri Lewis's office. The Foundation for California State University, San Bernardino hosts and oversees OTTC. CCAT provides grants intended to be used in two ways: (1) to help companies develop commercial applications for technologies that have been developed in government laboratories; and (2) to help the government find technologies it needs for defense and homeland security needs and help them along through the government procurement channels. OTTC is a two-way conduit that acts as a virtual incubator for advanced technology. There are two CCAT programs in Southern California, with the one on the South being in San Diego (http://www.ccasandiego.org).

Corporate Profile... continued from page 15

limits. They believe that this will allow them to maintain a premium product, placing, installing stringent control measures that will allow the production quality to suffer at the hands of quantity-based goals or mass production techniques. They have started with the production of 1,000,000 bottles annually and increase thereafter by 1,000,000 for the next five years and production will cease at 5,000,000 bottles. Gomez and Sens believe that these practices will ensure that the flavors of "Papa Mi" tequila is maintained at a premium product and will allow the proper time to elapse between the harvesting of our own agave plants. One other step in the plan right now is to find investors in the area. Marketing is an important part of this process and often companies have to compete with caps and t-shirts and shot glasses and such. That's the price of growth. It could thus be very well, eventually, that Ontario's tequila will, in fact, become the flagship of the line. As for why not? After all, as Sena is quick to point out, Cuervo is actually bottled back in Kentucky.

HOW TO BECOME YOUR OWN LANDLORD AND HAVE BANK OF AMERICA, WAMU, GE AND OTHERS COMPETING TO FINANCE YOU!

My new Free Report reveals secret strategies that my top clients have implemented to take ownership of their business real estate, build wealth and security, provide them future returns and cash flow. To receive a copy of the Free Business Finance Report that details what they are doing please go to www.bizloaninsider.com

Police Recognition Luncheon

Tuesday, May 15th, 2007 11:30a-1:00p (Registration at 11:00a)

Tales of criminal stupidity and careless violence put a spotlight on the jobs Police officers perform every day in our cities. While perfection in law enforcement is challenging, the reality of crime is what Police officers confront and control regularly with out hesitation. These remarkable stories of commitment, dedication and bravery should be front page news in our communities so our entire citizenry knows that the men and women of the surrounding communities PoliceDepartments do a remarkable job reducing violence in our community.

Dublettee Hotel
Tuesday, May 15th
11:30a-1:00p
222 North Vineyard Ave
Ontario, CA

Price: $35.00 Processing $3.39 Total $38.39
Ontario Chamber of Commerce | 500 East "E" St | Suite 200 | Ontario, CA | 91764
Reduce Workers’ Compensation Costs With CompScore Metrics

By Wayne Pardee

CompScore Metrics, the four most important measurements for driving down Workers’ Compensation costs, are:

1. Time lag
A well-known study by The Harvard Business Review estimated that “time is money” for workers’ compensation claims. A week’s delay in reporting an injury can increase claim cost by 10%; claims filed a month or more after an injury cost 48% more to settle than those reported in the first week. Yet it is not only the lag time in reporting that is important to manage; along the continuum of care there are many points at which a claim can become snarled, slowed down or stopped dead in its tracks. Lag time to first doctor’s visit; lag time to get report from doctor; lag time to see a specialist; and so on, just all have negative effects on claims costs.
An employer can set their own baseline for improvement by examining injury records, writing down dates, and identifying where delays occur in the lag. Reducing delays in care, and accelerating continuity in care and communication with the employer will drive down claims costs and improve productivity.

2. Disability duration and treatment
Excellent sources of disability duration guidelines and benchmarking data on time away from work are available. The Medical Disability Advisor, by Presley Reed, MD, helps companies more efficiently manage and measure the time employees are away from work by providing evidence-based disability duration guidelines for over 6,700 of the most common injuries and illnesses affecting working age people.
The gold standard for effective occupational medical practice from the American College of Occupational and Environmental Medicine (ACOEM), Occupational Medical Practice Guidelines: Evaluation and Management of Common Health Problems, provides the framework for the easy-to-use, evidence-based decision-making in managing Workers’ Comp costs.

3. Modified Duty Days
A single measure of claimed modified work return-to-work is the mark of a well-run loss control program. The longer an employee stays at home, the more difficult it is to bring him or her back to the work environment. Return-to-work programs with modified work assignments are a crucial component in reducing Workers’ Comp costs. Yet, modified duty work assignments are traditionally designed to reach the primary goal of returning workers to full duty at their original job. Injured workers should not be forced into a modified duty for extended periods of time. Benchmarks are available to evaluate the employee’s progress and reductions in modified duty days will improve productivity.

4. Physicians
The best way to measure a physician is by the evidence-based treatment guidelines. Yet, not all doctors follow them. Reviewing the cases treated by the same physician can detect the non-conforming treatments – i.e. every one is referred for physical therapy. While state standards exist with respect to the extent to which employers can direct injured workers to certain medical providers, the medical management of a workers’ comp claim is essential to reducing costs. Holding physicians accountable to established standards is a must.

Using CompScore metrics will lead to insights and strategic decisions that the current claims-cost control approach does not. This action as a mirror into the current processes. It is when they do not appear to be on target to report an injuring injury, there is a fixing and communication issue. The employer can put a training initiative in place to measure the losses over a three or six month period. If they are delays in the communication to the physician is a problem with the physician and it must be communicated that it is unacceptable. Often times, delays can be resolved by using alternative specialists, improving communication, or simply being more aggressive on the decisions.

In the same way that measuring results is key to productivity improvement, measuring the factors that affect Workers’ Compensation costs becomes the

continued on page 38
Contractor’s Hit List
continued on page 34

City
1. Adelanto
2. Apple Valley
3. Barstow
4. Beaumont
5. Big Bear Lake
6. Blythe
7. Calimesa
8. Canyon Lake
9. Cathedral City
10. Chino
11. Chino Hills
12. Claremont
13. Coachella
14. Colton
15. Corona
16. Desert Hot Springs
17. Fontana
18. Grand Terrace
19. Hemet
20. Hesperia
21. Highland
22. Indian Wells

Address
11600 Air Rat Rd. Adelanto, CA 92301
36110 Hwy. 18, P.O. Box 429 Apple Valley, CA 92308
219 E. Mountain View St. Beaumont, CA 92223
301 E. 61 St. Beaumont, CA 92223
14082 Big Bear Blvd. Big Bear Lake, CA 92315
255 N. Broadway Blythe, CA 92225
908 Park Ave. P.O. Box 1190 Calimesa, CA 92320
33339 Railroad Canyon Rd. Canyon Lake, CA 92587
66-700 Ave C & 132nd Street Cathedral City, CA 92234
1322 Central Ave. Chino, CA 91710
2861 Grand SCM Chino Hills, CA 91709
207 Vernon Ave. Claremont, CA 91711
1511 8th St. Coachella, CA 92236
600 N. La Cadena Dr. Colton, CA 92324
815 W. 6th Ave, Coachella, CA 92240
65950 Persson Blvd Desert Hot Springs, CA 92240
6331 Santi Ave Fontana, CA 92335
22795 Barton Rd. Grand Terrace, CA 92313
450 E. Latham Hemet, CA 92543
17575 Main St Hesperia, CA 92345
27235 Highland Highland, CA 92346
44 900 Edendale Dr. Indian Wells, CA 92210
550 W. 4th St. Indio, CA 92201
58010 7th St. Indio, CA 92201

Phone/Fax/E-Mail Address
(760) 566-7500
(760) 443-2400
(760) 246-3511
(760) 710-8520
(760) 987-0100
(760) 634-1910
(760) 634-9064
(760) 346-3500
(760) 719-8011
(760) 951-9811
(909) 874-2463
(909) 346-3500
(909) 760-2264
(909) 951-9811
(909) 346-3500
(760) 346-7550
(909) 346-3500
(909) 346-3500
(909) 346-3500
(909) 346-3500
(760) 346-3500
(760) 346-3500
(760) 346-3500
(760) 346-3500

Contact
James Hart
Bruce Williams
Randy Antoline
Hector Rodriguez
Michael Kanapian
Jennifer Woolman
Donald Lane
W. M. Notarzan
Donald E. Bradley
Donald J. Hebert
Wayne Shippe
Frank Schmitz
Gary Cady
Gustav Bohan
Annie Marie Gallant
Brooke Stoll
Donald Trout
Rick Hartman
Greg Johnson

Contact
William Ferguson
Claus Stewert
Tim Stevens
Maryknoll
David Holcomb
PamelaAddon
Dwight Holcomb
Clyde Bond
H. W. Bond
Richard Temple

Business Bookshelf
MANAGER’S BESTSELLING

The Zero Gravity Thinker has three primary characteristics: psychological distance from the team, renunciation of traditional, and related expertise as it pertains to the challenge. The optimal Zero Gravity Thinker has a blend of these three characteristics.

The author sees two main roles played by the “Zero Gravity Thinker.” First is a process role where he or she both teaches and facilitates. Those who play this process role is what this person informs, collaborates, or performs a specific set of tasks. Interestingly written and well organized, “Innovation Killer” provides an updated look at why once brilliant organizations become mired in the dips in risk aversion so that they can barely move. Despite the fact that author Rabe spends 60 valuable pages dwelt on the causes of state ideals, the reader’s book on solving the problem is very much worth the affordable price of admission.

- Henry Holtzmann

Bestselling Business Books

Here are the current top 10 bestselling books for business. The list is compiled based on information received from retail bookstores throughout the U.S.A.

5. "The World Is Flat [Updated and Expanded]: A Brief History of the Twenty-First Century," by Thomas L. Friedman (Farrar. $27.50) (7) Why business globalization has arrived and is likely to stay.
7. "Death by Meeting: A Leader's Fable About Solving the Most Painful Problem in Business," by Patrick Lencioni (John Wiley & Sons. $22.95) (4) Why meetings should have a purpose beyond getting together.

*1 indicates a book's previous position on the list.
** -- indicates a book's first appearance on the list.
*** -- Book previously on the list is on the list once again.
### Law Firms

<table>
<thead>
<tr>
<th>Firm</th>
<th>Address</th>
<th>City, State, Zip</th>
<th>Specialties</th>
<th>Contact</th>
<th>Phone/Fax</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Best &amp; Kreiger LLP</td>
<td>1890 Century Park S/E 400</td>
<td>Roscoe, CA 92266</td>
<td>Business, Labor &amp; Employment</td>
<td>Tracy Waters</td>
<td>(951) 684-1408</td>
<td><a href="mailto:tracyw@bestkreiger.com">tracyw@bestkreiger.com</a></td>
</tr>
<tr>
<td>Lewis, D'Amato, Reish &amp; Baggett</td>
<td>1880 East Hall Blvd., #400</td>
<td>San Bernardino, CA 92403</td>
<td>Public Entitlement, Insanity Litigation, Business &amp; Employment Law</td>
<td>Sandy Wray</td>
<td>(909) 773-5712</td>
<td><a href="mailto:sdrey@lewisdamato.com">sdrey@lewisdamato.com</a></td>
</tr>
<tr>
<td>Gordon, Savage, Nahai &amp; Tolkin, LLP</td>
<td>3200 E. Hollywood Lane 250</td>
<td>San Bernardino, CA 92411</td>
<td>Corporate Business, Real Estate, Litigation, Employment</td>
<td>Kate Myers</td>
<td>(909) 476-6307</td>
<td><a href="mailto:myersk@gsntlaw.com">myersk@gsntlaw.com</a></td>
</tr>
<tr>
<td>Anderson, Yurick &amp; Baker</td>
<td>1132 Baker Ave., #185</td>
<td>Riverside, CA 92507</td>
<td>Litigation, Employment, Environmental, Public Entity</td>
<td>David Baker</td>
<td>(951) 789-1111</td>
<td><a href="mailto:dave.baker@ayblaw.com">dave.baker@ayblaw.com</a></td>
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<tr>
<td>Rhodes &amp; Colgan</td>
<td>820 Fallon St. P.O. Box 1299</td>
<td>Riverside, CA 92509</td>
<td>Civil Litigation, Real Estate, Employment, Prosecution</td>
<td>Barbara S. Longfield</td>
<td>(951) 650-7280</td>
<td><a href="mailto:laurie@rhodeslaw.com">laurie@rhodeslaw.com</a></td>
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<td>206 N. College Dr., Ste. 160</td>
<td>Palm Springs, CA 92262</td>
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<td>Vincent Trench</td>
<td>(760) 320-7555</td>
<td><a href="mailto:vincent.trench@schlichtlaw.com">vincent.trench@schlichtlaw.com</a></td>
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<td>Carrington &amp; Crowe, LLP</td>
<td>1880 E. 3rd St, Ste 500</td>
<td>Co-Managing Partner</td>
<td>Municipal, General Civil Litigation</td>
<td>Kristin Nolte, Holm</td>
<td>(951) 684-1408</td>
<td><a href="mailto:knolte@bestkreiger.com">knolte@bestkreiger.com</a></td>
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<td>(951) 684-1408</td>
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<td>Stephen M. Downes</td>
<td>(909) 688-6998</td>
<td><a href="mailto:smd@downeslaw.com">smd@downeslaw.com</a></td>
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<td>Varner &amp; Brandt LLP</td>
<td>5075 Camino Avenue Suite 610</td>
<td>Riverside, CA 92509</td>
<td>Corporate, Business, Real Estate, Mining</td>
<td>Philip Young</td>
<td>(951) 774-2758</td>
<td><a href="mailto:pyoung@varnerbrandt.com">pyoung@varnerbrandt.com</a></td>
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<tr>
<td>Eiffel Snyder &amp; Real LLP</td>
<td>17445 Cahuilla Avenue Suite 205</td>
<td>La Quinta, CA 92253</td>
<td>Civil Litigation, General &amp; Professional Liability</td>
<td>Todd Eiffel</td>
<td>(760) 320-7555</td>
<td><a href="mailto:todd@eiffel-snyder.com">todd@eiffel-snyder.com</a></td>
</tr>
<tr>
<td>Law Offices of Herbert Haff</td>
<td>220 W. Beacon Rd., Ste 111</td>
<td>Claremont, CA 91711</td>
<td>Civil Litigation, Commercial &amp; Business</td>
<td>Steve Haff</td>
<td>(909) 624-8244</td>
<td><a href="mailto:stef@hafflaw.com">stef@hafflaw.com</a></td>
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<tr>
<td>Carney &amp; Delap, LLP</td>
<td>2685 University Ave. Ste 750</td>
<td>Riverside, CA 92507</td>
<td>Litigation, Labor &amp; Employment, Land Use, Zoning</td>
<td>Kenneth H. Carney</td>
<td>(951) 327-8222</td>
<td><a href="mailto:kjcarney@carneydelap.com">kjcarney@carneydelap.com</a></td>
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<td>Bower, Bridges, Stadler, O'Reilly &amp; Nelles</td>
<td>420 W. Main St., Ste. 300</td>
<td>Riverside, CA 92501</td>
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<td>Julia Noll</td>
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<td><a href="mailto:julia@rirnll.com">julia@rirnll.com</a></td>
</tr>
<tr>
<td>Rose, Kletz &amp; Martin</td>
<td>14375 Inland Empire Blvd., Ste. 400</td>
<td>Ontario, CA 91761</td>
<td>Workers' Compensation, Premises Liability, Automobile Liability</td>
<td>Michael Rose</td>
<td>(909) 966-7774</td>
<td><a href="mailto:michael.rose@rosekm.com">michael.rose@rosekm.com</a></td>
</tr>
<tr>
<td>Chichehorn &amp; Broom</td>
<td>2088 Harris Ave S.E.</td>
<td>Rancho Cucamonga, CA 91730</td>
<td>Personal Injury, Premises Liability, Automobile Liability</td>
<td>Veronica Speed</td>
<td>(909) 450-1300</td>
<td><a href="mailto:veronica@chichehornbroom.com">veronica@chichehornbroom.com</a></td>
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<tr>
<td>Gilbert, Kelly, Crowley &amp; Jennett</td>
<td>1850 University Ave.</td>
<td>Riverside, CA 92507</td>
<td>Insurance Defense, Premises Liability, Automobile Liability</td>
<td>Kirk M. Ferris</td>
<td>(858) 476-1515</td>
<td><a href="mailto:kmferris@gilbertlaw.com">kmferris@gilbertlaw.com</a></td>
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<tr>
<td>Middlebrooke, Kaiser &amp; Popka</td>
<td>100 W. Arrowhead Pkwy, #100</td>
<td>Riverside, CA 92507</td>
<td>Litigation, General Trial, Premises Liability, Automobile Liability</td>
<td>Dennis Kost</td>
<td>(909) 773-5712</td>
<td><a href="mailto:dkost@middlebrooke.com">dkost@middlebrooke.com</a></td>
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<td>Luba &amp; CP</td>
<td>1501 E. Green Valley Pkwy</td>
<td>Rancho Cucamonga, CA 91730</td>
<td>Corporate, Employment Planning, Real Estate</td>
<td>Mark Lobb</td>
<td>(951) 778-3807</td>
<td><a href="mailto:mark.lobb@lubacp.com">mark.lobb@lubacp.com</a></td>
</tr>
</tbody>
</table>

*Note: All applicable NDA and/or Hold the Date clauses are not available. The information in the above list was obtained from the companies listed. Be sure to check the terms and conditions before using the information.*

### RESTAURANT CLOSURES

- Fontana: LA CASCADA 14452 Valley Blvd. 
  - Date Closed: Mar 27, 2007 
  - Reason for Closure: Fire detection systems not working 

- Highland: SARRISO GRILL 27114 Baseline St. 
  - Date Closed: Mar 1, 2007 
  - Reason for Closure: Lack of hot water 

- San Bernardino: JUICE IT UP 521 W University Pl. 
  - Date Closed: Apr 3, 2007 
  - Reason for Closure: Unsafe food conditions 

### 2008 BOOK OF 2008

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### Inland Empire Business Journal 

- ALBERTO'S MEXICAN RESTAURANT 1015 S. Riverside Dr. 
  - Date Closed: Mar 20, 2007 
  - Reason for Closure: Sewage contamination 

- PACO'S TACOS 169 W. Kendall Dr., Ste. 1 
  - Date Closed: Mar 15, 2007 
  - Reason for Closure: Lack of potable water 

### San Bernardino (within the last two months)

- San Bernardino: RIO TAQUERA GUADALAJARA 657 W. Riverside Ave. 
  - Date Closed: Mar 26, 2007 
  - Reason for Closure: Other unsafe conditions, lack of a valid health permit 
  - Date Reopened: Apr 9, 2007 

### LA VICTORVILLE MEXICAN RESTAURANT 15550 6th St. 
  - Date Closed: Apr 23, 2007 
  - Reason for Closure: Unsafe food temperatures, other unsafe conditions 

### TASTE BИFF 14719 Bear Valley Rd. 
  - Date Closed: Apr 12, 2007 
  - Reason for Closure: Unsafe food temperatures, other unsafe conditions 
  - Date Reopened: Apr 13, 2007 
  - Comments: Critical violations corrected
**Bodega Bay...**

continued from page 23

Saturday and Sunday. For tea times and reservations, call 1-800-501-3535.

Location: 535 Hwy 1, Bodega Bay, Calif. 94923.

In 1962, Alfred Hitchcock filmed his famous film 'The Birds' at Bodega Bay (and Bodega) in California.

Fine arts and gifts:

Bodega Landmark Studio
to Gallery and Showroom

This gallery exclusively represents the regional artists and craft people since 1978. Fine paintings, sculptures, etchings, photography, jewelry, ceramics and woodwork are to be found at this showroom. It is located on the corner in Historic Bodega. Open daily from 10:30 a.m. until 5:30 p.m. and closed Tuesday and Wednesdays. 17255 Bodega Hwy. (707) 676-3347.

The Brown Ellen Collection

This fine art gallery is located in a fine setting and features contemporary Japanese printmakers, Northern California artists and antique Japanese furnishings. Location: 1781 Hwy 1, Bodega Bay 94923, phone (707) 875-2922 or 1-800-585-3921.

Watching the waves

Take a boat cruise out to sea and get close to the migration route. Ride out to the end of Bodega Head where volunteers answer your questions, give mini-semi's and help people sight the spouts and black lamps that are coming from the waves. The ideal season for whale watching is January through March. For whale watching information call (707) 675-3886.

Information

For directories and information call or write the Bodega Bay Visitors Information—phone (707) 675-3866.

**Getting There**

Bodega Bay is about 65 miles north of San Francisco. Fine prepared steaks and runs are also on this very varied menu. With no desserts, they are unavailable. There is also a great wine list. A full deli-

catesh fish and fresh market is located to door. Picnic lunches and take-out fresh seafood is featured. Reservations are not accepted and enjoy your location. 595 Hwy 1, Bodega Bay, Calif. For information call (707) 875-3522.

**Real Estate Notes...**

continued from pg. 7

sq. ft.; a 35,000-sq.-ft., two-story medical building for office lease; and a two-story condo office building featuring turn-key office suites from 1,600 sq. ft. for sale... In addition, plans for The Shops at Riverwalk call for approximately 100,000 sq. ft. of upscale food, liquor, specialty shops, spas and restaurants that will include two sit-down dining options and entertainment, office and casual outlets. A 119-room executive-style hotel will also be incorporated into The Shops at Riverwalk, completing one of the largest master-planned business parks in the world.

**Points of interest:**

Jenner is a charming little town that sits on the edge of the Russian River, and it is noted for its great restaurants and gift shopping.

Watching the whales:

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For more information contact the Inland Empire Business Journal, 7230 E. Empire Blvd., Rancho Cucamonga, CA 91730 or rancho@countrystatetoday.com. Call the office at (909) 484-3333 or fax (909) 484-3338.
RESTAURANT REVIEW

Arrgh! A Pirate’s Dinner for Me!

By Jo Lyons

There can be no doubt that pirates have replaced dinosaurs as the number one fascination of kids. It has been up there on the short list for some time. It doesn’t matter if your idea of a swashbuckler is Errol Flynn or Johnny Depp. Businesses like IHOP and, locally, The Arrowhead Credit Union, have even begun using pirates as part of their marketing campaign.

Thus it is no surprise to find the newest attraction down in Orange County has been the Pirates Dinner Adventure. Like Medieval Times and other such venues, Pirates crowns the room with diners who surround an arena stage and enjoy a dinner and show event. Pirates, beautifully costumed, Beauty prepares you for the show while “The World’s Most Unique Interactive Dinner Show.” Indeed, the audience gets as everybody gets in on some part of the action. Dinner, you should note, is not all that bad. Bulk preparation provides enough chicken and vegetables to feed the masses. A small side of beef or shrimp and lobster adds some interest to the meal. Rather than have the food preparing on site. But the food is really only secondarily to the action around you. It’s a bit too much, however. It is about the quality of a decent Denny’s meal. They claim in the newspaper that the “Part of Call Feast” is “fit for a pirate king.” Beer, wine and other beverages are available, including an interesting array of rum and grog beverages. As you eat, “daredevil pirates perform amazing feats of aerial acrobatics, swashbuckling sword fighting and dynamic and dusty duels aboard an authentic replica of an 18th-century Spanish Galleon anchored in a 250,000-gallon indoor lagoon.” The storyline tells of a kidnapped princess, along with her gypsy handmaids.

THE HISTORIC Galleo WineNery
CUCAMONGA VALLEY SINCE 1927

909 / 987-1928
930 Ontario Mills Drive, Ontario
Mon/Thur 11:15 a.m. - 9:30 p.m.
Fri 11:15 a.m. - 10:30 p.m. • Sat 4:30 p.m. - 10:30 p.m.
Sun 4:30 p.m. - 9:30 p.m. • Reservations Recommended

It’s New York without the attitude! This award-winning restaurant is where famous fare is finely defined. Our menu features prime steaks, Australia lobster tail, garlic roasted chicken, rack of lamb, prime rib and fresh seafood specialties. Join us for a fun in our Manhattan Room where acclaimed artists have made us the Inland Empire’s most intimate just experience! We take care of every detail with innovative menu items, specialty dishes, dramatic scenes, outstanding wine selection and entertainment to complement your dining experience - and discover our magnificent banquet rooms, perfect for hosting your next event.

Lambda Winery
4211 Winfield Road
Mira Loma CA 91732
(951) 659-5750 or (951) 369-9180
www.galleanowinery.com

Wine Tasting Available Daily
Tour the Historic Wineyard weekends from 2:00 pm to 4:00 pm or by appointment
Listed in the National Register of Historic Places

This column provides a review of the latest commercial real estate activity throughout the Inland Empire. It is produced in joint media effort between the Inland Empire Business Journal and Rent.com, a leading Internet commercial real estate news site which has been covering the industry in California for over eight years. For more commercial real estate information in Southern California, go to www.rent.com

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Restaurant Review... continued from page 36
This would include corporate and incentive programs as well as sales celebrations and R&R, recognizing the celebration of some company accomplishment.

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Employment Services/Agencies

Ranked by Number of Offices in the Inland Empire

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address City, State Zip</th>
<th>Off. L.E.</th>
<th>Off. W.E.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mgmt. Recruiters, LE Agency</td>
<td>1930 Fairmount Ave. Ste. 201</td>
<td>200</td>
<td>50</td>
</tr>
<tr>
<td>Ultimate Staffing Service</td>
<td>2200 E. 39th St.</td>
<td>123</td>
<td>123</td>
</tr>
<tr>
<td>JMI Staffing</td>
<td>215 E. 41st Blvd. Ste. A</td>
<td>25</td>
<td>75</td>
</tr>
<tr>
<td>Kelly Staffing</td>
<td>601 S. Main St.</td>
<td>125</td>
<td>125</td>
</tr>
<tr>
<td>Gage &amp; Associates</td>
<td>321 S. Pacific Circle</td>
<td>400</td>
<td>200</td>
</tr>
<tr>
<td>MacNaughton Associates</td>
<td>250 S. Main St.</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>Riverside Personnel Services, Inc.</td>
<td>3500 Capital Blvd. Suite 100</td>
<td>10</td>
<td>10</td>
</tr>
</tbody>
</table>

Pirate’s Dinner Adventure is at 7600 Beach Boulevard in Buena Park. You can call 714-590-1497 or look on the Web at www.piratesdinneradventure.com. There is a second facility in Orlando FL.

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basis by which employers can reduce these expenses and, at the same time, better serve injured employees.

Since insurance companies are not providing this critical data, it falls to employers, along with their insurance agents, to take action on their own since their bottoms line and employees that are at risk.

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* Offer valid only for midweek meetings booked and held between 04/01/07-06/30/07. Minimum booking of 15 rooms per night. Complimentary spa treatment must be of equal or lesser value and must be redeemed during stay. Subject to space availability. Additional restrictions may apply.