June 2007

Inland Empire Business Journal

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Recommended Citation

Employment Training Panel Awards Over $1,157,400 to Train Inland Empire Workers

The California Labor and Workforce Development Agency’s Employment Training Panel (ETP), at its recent meeting in Sacramento, approved contracts totaling over one million in job training funds. This money will provide training to Inland Empire workers for various high-wage occupations.

One of the contracts was awarded to Mellano & Company in San Bernardino for $153,900 to provide training in advanced technology, continuous improvement and production operations.

Other Inland Empire companies that received contracts were Rohr Inc., dba Goodrich Aerostructures in Riverside for $720,000 and Titan & Associates Inc. in San Bernardino for $283,500.

ETP is a business and labor supported state agency that assists employers in strengthening their competitive edge by providing funds to partially offset the costs of job skills training that is necessary to maintain high-performance workplaces. California’s ETP is a performance-based program, providing funds for trainees who successfully complete approved training programs and are retained in well-paying jobs for a specific period of time.

The program is funded by the Employment Training Tax paid by employers...

Big Bear Lake Central Reservations Reaches $2 Million

The Big Bear Lake Resort Association (BBLRA) is pleased to announce its central reservations center has reached $2 million in sales during its fiscal year from July 1, 2006 to present. It is a new record for sales. The previous mark for sales was $1.7 million set in 2006.

BBLRA is a voluntary membership-based organization charged with marketing Big Bear Valley to help drive tourism and tourism spending to Big Bear Valley. One of the key components of BBLRA is its central reservations center, which includes a fully-staffed call center seven days a week and an online booking engine on both www.bigbear.com and www.bigbearinfo.com. Both websites combined gain over 1 million unique visitors per year, and the call center receives approximately 35,000-40,000 calls per year. Combined together, the call center and online booking system, booked $2 million in reservations for accommodations and activities.

“This goes to show Big Bear is a much desired place to visit,” said Ken Brengle. “I would like to acknowledge our staff and members for their concerted efforts of making this a successful year and achieving this great feat.”

New Paddlewheel Boat Will Cruise Big Bear Lake

The largest boat to cruise Big Bear Lake arrived at Pine Knot Marina! The Paddlewheel boat arrived at her new home in Big Bear Lake after a long 2,500 mile journey from the Florida Delta. The journey had been long, entailing sea and land transportation, ultimately up the steep and winding hill to its final destination in Pine Knot Marina...
ICBA Statement on House Passage of GSE Reform Legislation

Candam R. Fine, president and CEO of the Independent Community Bankers of America (ICBA), issued the following statement after House passage of the Federal Housing Finance Reform Act of 2007 (H.R. 1427) by a 313-104 vote.

"ICBA commends the House of Representatives for passing this important legislation that will combine and strengthen the regulatory oversight of Fannie Mae, Freddie Mac and the Federal Home Loan Banks. These government-sponsored enterprises are vital to the nation’s community banks, housing and mortgage markets. They play an important role in helping communities provide credit and innovative products to their mortgage customers. Additionally, the FHLBs provide community banks liquidity and long-term funding for home, small business and small farm loans.

"H.R. 1427 will also enhance the Federal Home Loan Banks’ Community Financial Institutions programs, provisions ICBA promoted. The bill makes the CFI programs part of the FHLBs’ mission and increases the size of community banks eligible to participate to $1 billion. "ICBA was pleased that the House passed the Bentsen/Neugebauer amendment to clarify that the new regulator’s authority over the portfolios of Fannie Mae and Freddie Mac should focus on the risk to the enterprises themselves. The amendment passed on a strong 383-36 vote.

"ICBA will continue to work with Congress to improve the legislation as it advances. In particular, we will work to ensure that the Dodd-Frank amendment requiring mortgages acquired or used as collateral by a GSE include a Social Security number does not reduce the ability of community banks to provide home loans to their customers.

"ICBA believes providing a strong, bank-like regulator for the GSEs is vital to their continued safety and soundness."

About ICBA: The Independent Community Bankers of America, the nation’s voice for community banks, represents the largest constituency of community banks of all sizes and charter types in the nation, and is dedicated exclusively to representing the interests of the community banking industry.

Relinquishing Work Duties Difficult for Vacationing Executives

Vacationing creative executives may be spending more time looking at laptops than landmarks, a new survey suggests. Nearly half (47 percent) of advertising and marketing executives said they check in at least daily while away from the office; only 13 percent of respondents said they never attend to business matters when taking time off.

The national poll includes 250 responses — 125 from advertising executives among the nation’s 1,000 largest advertising agencies and 125 from senior marketing executives among the nation’s 1,000 largest companies.

It was conducted by an independent research firm and developed by The Creative Group, a specialized staffing service providing marketing, advertising, creative and web professionals on a project basis.

Advertising and marketing executives were asked, “How often do you check in with the office while on vacation?” Their responses:

Several times daily............. 19%

Once daily.................... 28%

Two to three times a week.27%

At least once a week.......... 13%

Never, I don’t check in......... 13%

100%

“Vacations are a time to disconnect from the job, unwind and re-energize,” said Dave Willner, executive director of The Creative Group. "While checking in on occasion is understandable, excessive communication can spoil the benefits of being away from the office.”

Willner noted that for more details on this survey, visit calnational.com.

Does your Analyzed Business Checking work as hard as you?

Compare your earnings credit rate against Cal National’s Analyzed Business Checking account:

<table>
<thead>
<tr>
<th></th>
<th>Cal National</th>
<th>Cry National</th>
<th>Union</th>
<th>B of A</th>
<th>Wells Fargo</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.30%*</td>
<td>3.05%</td>
<td>1.70%</td>
<td>1.25%</td>
<td>2.41%</td>
<td></td>
</tr>
</tbody>
</table>

Not all analyzed business checking is created equal. Cal National’s Analyzed Business Checking offers a higher earnings credit than the leading banks. That means more to offset account fees. Talk to us today and see how your business checking can work as hard as you.
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<td>County of Riverside</td>
<td>41</td>
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<tr>
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- **Tourism**
  - A $3.5 Million Business in the Temecula Valley
  - Tourism in 2006 pumped more than half a billion dollars into the Temecula Valley economy, and is responsible for more than 60,000 jobs in the region.

- **5 Dozen Ways to Become an “On-Purpose” Leader**
  - Leadership is all about the followers. A Contagious Leader is the guide on the side, not the sage on the stage. Monica Wofford lists tips you can learn from in order to be an “On-Purpose” leader.

- **Stop Satisfying Your Customers. Start Going Above and Beyond Their Expectations**
  - The days when companies simply needed to meet customers’ needs to succeed in business are over. Customers are more and more demanding, and the merely satisfied customer is not necessarily going to be a loyal customer.

- **Appreciate Your Employees Today and Every Day: The Keys to a Happier, More Productive Staff**
  - It’s important to show your employees how much you value them and their contributions—no matter how large or small—to the business. Daisy Saunders lists many tips that you can implement in your office today.

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### Desert Community Bank Presents SBA DAY

Desert Community Bank will be presenting SBA Day on Wednesday, June 6, 2007 from 8:00 a.m. to 2:00 p.m. at the Hilton Garden Inn, 12603 Mariposa Road in Victorville.

- **9:00 a.m.**
  - Workshop – Growing & Expanding Your Business presented by Ronald Wilson, Chairman/President/CEO of DCB

- **10:00 a.m.**
  - Exhibits & Networking

- **11:00 a.m.**
  - Workshop – Basic Steps to Opening Your Business (and Expanding it)

- **12:00 p.m.**
  - Workshop – Marketing Your Business OR Understanding Your Financial Statements (choose one)

- **12:30 p.m.**
  - Workshop – Your Credit Report Is Your Shadow OR Selling to the Federal Government (choose one)

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### The Natural Meeting Choice

**TOP OF THE TRAM OFFERS COMPLETE BANQUET AND MEETING AMENITIES, INCLUDING VIDEO CONFERENCE WITH SPECIAL VIEWS OF THE SAN JACINTO STATE PARK WILDERNESS AREA**

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### Desert Community Bank Presents SBA DAY continued from page 3

- **8:00 a.m.**
  - Registration & Free Continental Breakfast

- **8:45 a.m.**
  - Welcoming Remarks from DCB and SBA

- **9:00 a.m.**
  - Workshop – Growing & Expanding Your Business presented by Ronald Wilson, Chairman/President/CEO of DCB

- **1:00 p.m.**
  - Refreshments & Exhibits

- **2:00 p.m.**
  - Raffle Drawing

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**REAL ESTATE NOTES**

For the second consecutive year, Inc. magazine named San Bernardino County the Inland Southern California region the fifth hottest boomtown in the nation in its large metro area. The magazine also ranked the region number one in California. In recent years, the strength and continued growth of San Bernardino County has grown to include nearly 100 billion, a distinct and ancillary industry. In San Bernardino, construction has been completed on a new building that marks the rise and large industrial development in the region. It’s the rise of new national and regional key projects, including large-scale distribution and multi-tenant facilities. Phase one aims to create more than 13,000 direct and ancillary jobs. Inland Empire, construction has been completed on a new building that marks the rise and large industrial development in the region. It’s the rise of new national and regional key projects, including large-scale distribution and multi-tenant facilities. Phase one aims to create more than 13,000 direct and ancillary jobs.

The following are some of the latest real estate activities in the Inland Empire:

- **H. G. Fenton Investment Company (FICO)**: FICO Development and DWO Enterprises have joined forces in an exciting new project. Mayor Vargas invites everyone to the “Play The One For Two” event on Saturday, June 23 to celebrate the opening of the new downtown.

- Many people, including Fontana Mayor Mark Nunez, have observed that his old Steel Town is now virtually a twin to the prosperous upscale city of Rancho Cucamonga.

- Meanwhile, downtown near Interstate 10, the Wal-Mart that was once a prominent part of the city is now being developed into a new, big-name store. The old site will become a Lowe’s. This exit will be expanded just like Serrano has been in Fontana in the past. The town will accommodate the growth. Recognizing that Valley Boulevard is not as picturesque as it might be, her honor expects that to change over the next two or three years.

- The recent cleaning of the city Police Department, as we indicated earlier, has come under criticism. She speaks with pride of the city’s new police chief and as the newly recently installed Mayor Vargas invites everyone to the “Play The One For Two” event on Saturday, June 23 to celebrate the opening of the new downtown.

- Many people, including Fontana Mayor Mark Nunez, have observed that his old Steel Town is now virtually a twin to the prosperous upscale city of Rancho Cucamonga.
Queen... continued from page 6
of her new men in blue. As for fire and emergency, a new station on Ayala, just south of the new 210, is already up and run-
ning, serving the north end.
Police, fire, paramedics and public works are now creating a new bond in order to work, the mayor tells us, “as a team.” This teamwork, she believes, makes each branch stronger and better able to serve the people.
Has the city had tough times?
Yes, she agrees, “...but over all, it has been for the best.” She believes that her city is lucky not having the contention that Rancho Cucamonga has with the political conflict between police and fire.
“The citizens don’t want this stuff going on,” she says, “They want to see the departments working together so that they can provide better service.”
In her nearly seven years in office she has never heard a complaint about the fire and paramedic teams.
“They love them,” she adds.
As for the police, then Chief Stark told us that four daily newspapers, all of which overlapped in Rialto and all of which were competing for readership, generated much of the bad news. The mayor agrees. There have been problems but it was never as bad as some people need it to sound. And she adds that the city has gone past all of that and is moving ahead.
As for downtown Rialto, along Riverside, the mayor rec-
ognizes that it still needs clean-
ing up but she described for us her vision of couples walking together some evening towards the Dairy Queen. One can only presume that Mayor Vargas is either a romantic or she has a sweet tooth.
She was a member of the Rialto City Council for a year before the opportunity came up to run for mayor. Her seven chil-
dren told her that if she could raise a family that large, she could run the city.
She tells us, “I am so proud to be the mayor of Rialto. I have an open door for everyone who wants to come and talk with me. I’m as friendly as I can be, except that I have a title.”
That title is “mayor.” We just added the Renaissance Queen thing.
Training... continued from page 1
California employers, and targets firms threatened by out-of-state and international competition. Since its inception in 1983, the ETP program has provided over $1 billion to train more than 560,000 workers in over 65,000 California companies. Employers match training funds awarded through ETP contracts, making these projects true public-private partnerships.
To view copies of the proposals considered by the panel at its most recent meeting, visit the ETP Website at http://www.etp.ca.gov/packet.cfm For more information about the ETP program, please visit www.etp.ca.gov or call 916-327-5241.

DUFF & PHELPS/INLAND EMPIRE BUSINESS JOURNAL

**THE TAILIERS**
Top five, by percentage

<table>
<thead>
<tr>
<th>Company</th>
<th>Current Close</th>
<th>Reg. of Month</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Channel Commercial Corp.</td>
<td>4.96</td>
<td>3.96</td>
<td>0.94</td>
</tr>
<tr>
<td>Keynote Automotive Inc.</td>
<td>38.96</td>
<td>33.26</td>
<td>5.70</td>
</tr>
<tr>
<td>Watson Pharmaceuticals Inc.</td>
<td>31.05</td>
<td>27.30</td>
<td>3.75</td>
</tr>
<tr>
<td>Fleetwood Enterprises Inc.</td>
<td>9.44</td>
<td>8.33</td>
<td>1.11</td>
</tr>
<tr>
<td>PF Bancorp Inc.</td>
<td>29.33</td>
<td>28.14</td>
<td>1.42</td>
</tr>
</tbody>
</table>

**THE LOSERS**
Top five, by percentage

<table>
<thead>
<tr>
<th>Company</th>
<th>Current Close</th>
<th>Reg. of Month</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>National RV Holdings Inc.</td>
<td>1.37</td>
<td>1.23</td>
<td>-0.93</td>
</tr>
<tr>
<td>Pacific Premier Bancorp Inc.</td>
<td>10.19</td>
<td>10.78</td>
<td>-0.59</td>
</tr>
<tr>
<td>Modutch Holdings Inc.</td>
<td>2.56</td>
<td>2.80</td>
<td>-0.14</td>
</tr>
<tr>
<td>Providential Financial Hldgs.</td>
<td>24.00</td>
<td>24.96</td>
<td>-0.56</td>
</tr>
<tr>
<td>CVB Financial Corp.</td>
<td>11.77</td>
<td>11.87</td>
<td>-0.10</td>
</tr>
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</table>

Notes: (H) - Stock hit fifty two week low during the month, (L) - Stock hit fifty two week low during the month, NM- Not Meaningful

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ing and financial advisory organizations. All stock data on this page is provided by Duff & Phelps, LLC from sources deemed reliable. No recommendation is intended or implied.
(310) 284-8008

**Five Most Active Stocks**

<table>
<thead>
<tr>
<th>Stock</th>
<th>Month Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hansen Natural Corp.</td>
<td>34,314,823</td>
</tr>
<tr>
<td>HOT Topic Inc.</td>
<td>26,833,700</td>
</tr>
<tr>
<td>Watson Pharmaceuticals Inc.</td>
<td>14,553,934</td>
</tr>
<tr>
<td>Fleetwood Enterprises Inc.</td>
<td>8,691,699</td>
</tr>
<tr>
<td>CVB Financial Corp.</td>
<td>4,013,538</td>
</tr>
</tbody>
</table>

**Monthly Summary 5/22/07**

- Advances: 8
- Declines: 5
- Unchanged: 0
- New Highs: 2
- New Lows: 5

"Laws were made to be broken"
Christopher North, May, 1830

"Had laws not been, we never had been blank’d; for to not know we sin, ’tis ignorance"
Sir William Davenant 1660-1668
If you're frustrated in your efforts to elicit the best from each of your subordinates, it's not that they're not motivated, but that the wrong methods are being used to motivate them. There's a difference between what you want from each individual in a way that makes them want to deliver the best you can possibly get from them. Classic work styles, each of which is motivated differently: Commanders, who need control; Drifters, who need flexibility; Attackers, who need respect; and Analyticals, who need security; and PLEASERS, who need order. Now here's how to use this knowledge to better motivate your staff.

Commanders: Results oriented, aloof, and not terribly tactful, Commanders need to be in a position to take initiative. Delegate substantive assignments to them, and employ a hands off management style. Articulate the desired results, then let them figure out how to "do" to achieve them. To motivate the Commander, link what you want them to do to how doing so will improve order, control, or results.

Drifters: Free spirited and easy going, disorganized and impulsive, Drifters are virtually antithetical to Commanders. They have difficulty with structure of any kind, whether it relates to rules, work hours, deadlines. To motivate the Drifter, delegate only short assignments, and ensure assignments have lots of variety. Provide as much flexibility as possible, including what work they do, when they do it, and with whom they work, and the work schedule itself. Drifters want to be valued and validated for their innovation and creativity. They're able to improvise on a moment's notice, and their out of the box thinking.

Attackers: Angry and hostile, cynical and grouchy, Attackers are the most demoralizing influence in the workplace. They can be critical of others in public, and often communicate using demeaning, condescending tones, or biting sarcasm. Attackers view themselves as superior to others, despite the fact that they are often pompous, disrespectful, and frequently ungrateful. Granted, these folks aren't exactly the most lovable of employees, but don't need to be motivated to THEM effectively. Start by identifying what they're really good at, and then put them in positions of using or imparting that knowledge in ways that don't require other people to do the work for them. Value and validate the Attacker for their ability to take on the ugly, unpopular assignments, while the Honeyettes tend to转向 others. For their ability to work for long periods of time in isolation.

PLEASERS: Thoughtful, pleasant and helpful, PLEASERS are easy to get along with. They view their work as a family duty, and are often very sensitive. They too need to continually stress the value and validate your PLEASER for their ability to establish new relationships, and for their persuasive and public speaking skills.

Avodors: Quiet and reserved, Avodors are the wallflowers of the workplace. They create warm, cozy nest-like environments and prefer to work alone. They fear taking initiative, and value the status quo. The one-size-fits-all cookie cutter approach to motivating others won't work. Instead, you must customize these methods to each individual you manage. Doing so will allow you to access the discretionary energy of staff - which they aren't required to do but would do when applying these methods.
A Pitiful Waste
By Joe Lyons

California State Senator Bob Dutton Comments:

As many of you know, Governor Schwarzenegger has reviewed his revised budget on February 10, 2007 fiscal year that begins July 1. With the release of the revised budget, negotia-
tions will begin immediately so that we can hope that we will present the people of California the 2007-08 budget.

Some organizations are funded by the city, county or state on a per client basis. Thus they allow the people they work with to get away with anything short of capital crimes. Theft, sexual harassment, malnutrition, are all tolerated because sending their home people will cost them money.

They have expressed their frustrations to me because they are the front-line for the needy. They expect that what they bring in will actually do some good.

I have spoken to members of the board of some of these groups who know nothing about the offenses because the directors are painting rosy pictures of those. I have spoken to elected officials who fund these groups but simply haven’t a clue as to what is being done with the taxpayers’ money.

I have spoken to middle management people in these groups who will give offi cers a dressing down for public consump-
tion and then ignore the continuing offenses. (Wink-wink.)

I am also one in a large number of groups who, upon finding that some generous dis-
tribution center has donated palates of unclaimed items, accept the merchandise, and then trashes it. That’s if he’s willing to take the time out of his day to even pick up the load.

It’s easier that inventorying, I guess.

We all make all donations in order to help those less fortunate than us. Some of our tax dollars go to support thousands of groups who were able to do some good. Some of our Sunday pass-the-plate donations help to support faith-based work.

There are also any number of private or independent non-
profit organizations, which have dedicated themselves to helping those in need.

These noble operations should have only the best of intentions and only the most dedicated of people working for them.

If Truth to tell, right here in the Inland Empire, waste, mismanage-
ment and ego run rampant.

There are hundred-thousand-dollar-a-year directors who don’t come to work. Some don’t even live in this state! They might come by for a few days, upset the operating apple carts and then leave a cloud of dust so they can be seen over the horizon.

One which I know of, despite the lucrative salary that she elected to give herself, and then, I hear, also buying lunch coupons that local restaur-
ants have donated and uses themselves.

Another local charity, part of a respected national organiza-
tion with a specific policy against nepotism, has a young man whose mother runs the HR department. Thus he never works. He actually tells people that he runs his warehouse from his home.

It seems that one is also in a large number of groups who, upon finding that some generous dis-
tribution center has donated palates of unclaimed items, accept the merchandise, and then trashes it. That’s if he’s willing to take the time out of his day to even pick up the load.

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If Americans, as it has been said, have the most expensive garbage, what can we say about such companies who toss out effort. Some of our Sunday pass-the-plate donations help to support faith-based work.

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ants have donated and uses themselves.

Another local charity, part of a respected national organiza-
tion with a specific policy against nepotism, has a young man whose mother runs the HR department. Thus he never works. He actually tells people that he runs his warehouse from his home.

It seems that one is also in a large number of groups who, upon finding that some generous dis-
tribution center has donated palates of unclaimed items, accept the merchandise, and then trashes it. That’s if he’s willing to take the time out of his day to even pick up the load.

It’s easier that inventorying, I guess.
Tourism: a $538 Million Business in the Temecula Valley

Tourism in 2006 pumped more than a half billion dollars into the Temecula Valley economy and is responsible for more than 6,000 jobs in the region, according to a benchmark economic study completed by the Temecula Valley Convention & Visitors Bureau and City of Temecula.

The study, conducted by Dean Runyan Associates of Portland, estimated that visitor spending in the Temecula Valley in 2006 reached $337.7 million, a four-fold increase from $131.2 million six years earlier.

The 36-page report attributed the dramatic growth in large part to the soaring popularity of Pechanga and the many special events in our area to the estimated 25 million people who live in Southern California and the thousands of business travelers who flock to the region each year.

Other study highlights:

- one of nine employees in Temecula work in hospitality and leisure services.
- Temecula captured $1 of every $10 spent by visitors in Riverside County in 2005.
- The Temecula Valley attracted nearly 2.2 million visitors in 2006.
- Each visitor spent about $245 a day ($332 per party) while in Temecula.
- Tourism supports an estimated 6,520 jobs in Temecula.
- Travel spending resulted in $168.3 million in income to Temecula businesses and workers.
- Tourism-related spending created $5.2 million in local taxes and $15.9 million over the next five years.
- Hotel room sales reached about $40 million in 2006.
- Temecula now accounts for 4 percent of Riverside County's transient occupancy tax (TOT) receipts, double what it was in the mid-1990s.

The robust growth of TOT revenue, even in the face of a post-September 2001 travel slump, showed that tourism is exceptionally strong in the Temecula Valley.

"No local industry could show the same level of revenue and employment growth from 2000 to 2006," said Dean Runyan, president and founder of Dean Runyan Associates. "It's even accelerated over the last couple of years."

The key to continued growth will be how well the region nurtures Temecula - one of its biggest assets, he said.

"People can go elsewhere for casinos but they cannot go elsewhere for this wine experience," he said.

Earlier this year the bureau approved a marketing plan that is projected to boost revenue at area hotels and motels by at least $4.7 million over the next five years.

The projection is part of an 84-page report put together by Strategic Marketing Group of South Lake Tahoe that will serve as the blueprint for the bureau's efforts to brand and market the Temecula Valley.

The Temecula Valley Visitors & Convention Bureau, formed two years ago, is a non-profit organization whose mission is to stimulate economic growth and tourism by promoting the Temecula Valley as a premiere destination to meeting planners, tour operators and leisure travelers.

The bureau is the first of Inland Southern California to use marketing assessment fees rather than taxpayer money to market the region.

Sell-out...

continued from page 1

gal aliens in the U.S. were granted amnesty the net retrenchment costs to government could be over $2.5 billion. Minuteman Civil Defense Corps (MCDC) says $5 million.

Kennedy and McCain join the Joe Kyl coalition, plotting to stop ANY amendments from "deal-breaker" changes that would up its support The Senate Continues to Bypass We-The-People.

On Monday the Senate bypassed the people and forced an Amnesty First bill to the floor. A select group of senators will hold daily meetings starting Tuesday to determine whether proposed revisions would sink what they are calling their "grand bargain.

Minuteman Civil Defense Corps (MCDC) Vice President, Carmen Mercer, a legal Germaine immigrant and the highest ranking female Minuteman officer, is lobbying U.S. senators continued on page 24
Loma Linda University Medical Center Partners With New Murrieta Physicians Hospital

Loma Linda University Medical Center, one of the nation’s leading teaching and research hospitals, has agreed in principle to pursue a joint venture with Physicians Hospital of Murrieta, LLC, for a $200 million full-service, physician-owned hospital. The 106-bed, state-of-the-art hospital and medical office buildings will be located near the Clinton Keith Road interchange on the 215 Freeway.

“Loma Linda University Medical Center is pleased to work with Physicians Hospital of Murrieta, LLC, to extend our mission of providing quality health care services to a growing Western community,” said Ruthia J. Fike, chief executive officer for Loma Linda University Medical Center.

LLUMC operates some of the largest clinical programs in the nation in neonatal care and is recognized as the international leader in infant heart transplantation and proton treatment for cancer. LLUMC is the only Level 1 Regional Trauma Center in the Inland Empire, serving a population base of approximately 1,500,000 residents. Loma Linda has over 50,000 emergency room visits a year and admits more than 33,000 inpatients.

The pioneering joint venture will ensure easy access to world-class medical care for the hundreds of thousands of residents of the Inland Empire and the surrounding Riverside County, which stretches from Temecula to Murrieta to Lake Elsinore to Perris and Menifee.

LLUMC will offer general, acute-care services and medical specialties including obstetrics, pediatrics, and cardiovascular care. The hospital, which will provide complete emergency room care, will be joined by two 120,000-square-foot medical buildings, which will house specialists and encourage other doctors to open new medical practices in the community.

“Our communities deserve to have access to exceptional health care services and technology right here in their own backyard, near their homes and families without having to travel hours to an outlying facility,” said Dr. John Piconi, a retired local physician who is leading the physicians’ investor group. “This partnership ensures that the medical needs of the community will be met in a more effective and quality manner by affiliating with a academic major medical center.”

The physicians investor group includes 70 board-certified docs who have been providing quality medical care to patients in Southwest Riverside County for years. In addition, Surgical Development Partners, Nashville, Tennessee-based hospital developer, is a partner in the project. The company has a long history of helping physicians construct and manage healthcare facilities to meet their communities’ needs.

Approval for the project is pending from the Office of Statewide Health Planning and Development and City of Murrieta.

Piconi expects construction to start in early two years later.

Visit SACRAMENTO - The state Department of Education said it had set aside nearly $4 million to pay private attorneys to defend itself and the former superintendent in a trial related to a lawsuit that began drawing scrutiny from a legislative committee.

The costs relate to lawsuits over misappropriation of federal funds and a related whistleblower case, and were detailed in documents obtained by The Associated Press. Department of Education officials say they only a fraction of the money has been paid to date, and although more has been set aside as the case continues to play out.

The documents also show that some of the money used to pay the spiraling legal fees was taken from adult and special education programs. Hillary McLean, department spokeswoman, said the documents are mislabeled. The money instead came from the department’s general fund, not specific educational programs, she said.

The department has lost a series of legal rulings in the case, the latest just last month. In 2002, Sacramento County jurors found the department, former school Superintendent Delaine Eastin and one of its deputy superintendents liable for $7.6 million in damages to employees who claimed the department obstructed a federal whistleblower.

That award earned him $4.5 million in damages, a decision the department appealed. Last month, another jury awarded the whistleblower $7.6 million.

The largest montcrip planning for the new hospital and medical office buildings is expected to begin later this year, with construction to start in early two years later.

“Bob Hahn, president and chief executive officer of the board of directors and managers of Community Bank (in organization) are excited about the opportunity to work with the Loma Linda University Medical Center and make a meaningful contribution to the healthcare needs of the community,” Hahn said later.

The following is the reception schedule:

• Tuesday June 5, 2007 El Centro

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—Lorna Linda University Medical Center
LEADERSHIP

5 Dozen Ways to Become an “On-Purpose” Leader

by Monica Wofford

What you do as a leader is extremely important. Why? Because you are contagious! Leaders have an attitude that others want to catch. Leaders have a charisma that others want to catch. They have skills that others want to rub off on them and on and on and on. So what do you, more so than what you say, rub off on those that follow your leadership abilities. And since the one critical thing one has to have in order to be a leader is... well, you guessed it, FOLLOWERS, then let’s keep the focus on those folks and make sure that as leaders we are doing what makes the most difference to them. After all, leadership is all about the followers! Just think, what would be if you had a great many leadership skills that made you tremendously effective, but no followers? Well, if I am thinking straight here, you would be incredibly skilled standing out there all by your lonesome. Not exactly how we picture a leader. A Contagious Leader is the guide on the side, not the sage on the stage and what is any number of these steps will help you to achieve!

1. Call employees “those that work WITH you.”
2. Stop calling employees “my employees,” “my people.”
3. Set goals with others.
4. Teach others to write his (or her) own goals down.
5. Ensure goals are measurable.
6. Create goals that are both realistic and unrealistic.
7. Hire the right people for the right jobs.
8. Encourage mentors at all levels.
9. Provide value to someone before you need value from them.
10. Be genuinely interested in the needs of others.
11. Have sincere desire, authenticity, and integrity in what you do or you will fail.
12. Know that all endeavors will not be easy and will not happen the way you wish.
13. Recognize that all followers will not agree with “or be on board” with what you want.
14. Allow for the opinions and ideas of others in all matters.
15. Find the leaders on the team you lead that have no leadership title.
16. Cultivate the natural gifts, skills, and abilities of those individuals.
17. Instill a need to grow by teaching, rather than giving, the answers.
18. Allow for errors and mistakes at many levels.
19. Inspire persistence even after the first, second, and third rejection of an attempt.
20. Keep a cool head even in times when the world is falling apart.
21. Avoid engaging emotions until all angles have been examined.
22. Communicate assertively, but not in an overpowering fashion when issues are heated.
23. Remember that your body continues talking long after your lips stop moving.
24. Adhere to the ratio that you have two ears and a mouth and use them proportionately.
25. Seek input from those closer to a problem than you are.
26. Be interested in the growth of others even more than the others are at times.
27. Listen to the grapevine often and regularly.
29. Fuss over others’ events, achievements, families, and friends.
30. Be entertaining, humorists, or at the very least, fun to be around.
31. Engage serious behavior on serious subjects when they can.
32. Communicate with others in a language that they understand.
33. Avoid assuming that your communication or personality style is the one everyone else has.
34. Inspire creativity.
35. Promote impromptu brainstorming sessions with the leader present.
36. Engage in active learning every day.
37. Encourage all those you lead to have and or get a LIFEB.
38. Reinforce the idea that work and life must be balanced or both will be out of whack.
39. Share your expectations clearly and consistently and long after.
40. Give yourself permission to leave things undone.
41. Let go of needing to be perfect.
42. Let go of needing every one else to be perfect.
43. Reinquish the need to always have others like you.
44. Recognize those who perform their job consistently day and day out.
45. Learn the different types of recognition: public, private, tangible, and intangible.
46. Avoid giving a public person private recognition; they will see little or no value in it.
47. Share kudos and praise in public, yet discipline and reprimand in private.
48. Give tangible people stuff they can feel, hold, and hang on to.
49. Be spontaneous, as well as scheduled in your recognition efforts.
50. Spend most of your time with those who are performing the way you have asked.
51. Observe what people do for others to learn what they would like done for them.
52. Focus on the end result: Motivation for performance.
53. Remember that money does not motivate for the long term and becomes expected.

continued on page 27
Cell Phone Charges Are Forever

We all know that there are limitations on your liability if your credit card is stolen. So there must be a similar limit if someone steals your cell phone and begins calling China, right? Wrong. Jill found out the hard way:

Dear Roger,

I thought that I had misplaced my cell phone several months ago. It has happened before, so I did not go through the hassle of reporting it lost. The only difference was that it did not turn up this time. Apparently, someone had stolen it and now the cell phone company is trying to hold me liable for $6,323 in calls that I never made.

There must be some kind of cap on the amount of my liability, but I cannot find anything of the sort in my original contract.

What can I do?

Jill, Victorville, CA

Dear Jill,

A cell phone contract is a financial agreement, and the terms and conditions of the agreement are interpreted according to state contract law. There probably should be some kind of cap, but there is not one presently. So many people, including myself, find that astonishing. You can review your service agreement to see whether or not there is a provision making you liable for any calls made if the cell phone is lost or stolen, but you are probably still liable for the telephone calls even if there is not an express provision. Furthermore, I am unaware of any cell phone insurance plan that protects against wrongful charges from a stolen telephone.

Some cell phone companies will work with you if you go through the fraud process, you remain a customer and you have a police report number, but others are really hard-nosed about it. Cingular made headlines for telling one woman to file bankruptcy due to a $26,000 bill from charges made when her telephone was stolen while she was on vacation.

Basically, your cell phone is like a credit card, only the product that you can purchase is limited to telephone calls. Unlike a credit card, there are frequently no statutory limits on your liability for a stolen cell phone or calls made without your permission.

The lesson is to guard your cell phone with as much diligence as you do your credit cards. There are several things that you can do to limit your exposure:

- Protect your cell phone by using the “password” or “lock” feature. Most cell phones have this option. Although the password or lock can be circumvented by knowledgeable thieves, it is generally too difficult for most of them. Also, a telephone that is locked cannot be readily sold if stolen.

- Another good idea is to limit your cell phone account by asking your cell phone company to block any international calls. The big charges frequently come from calls made out of the country. If you are going away on vacation, make certain to put your cell phone in a safe place. Better yet, take the SIM card out and hide it in a separate place.

The huge bills that have made headlines have involved people who were careless with their cell phone when they went on vacation.

Common sense also demands that you do not leave your cell phone in your car in a plainly view of a thief if you are going to the market. Ditto if you step away from your desk at work. That is just asking for trouble.

One other idea is to consider a pre-paid cell phone. This is a good option for parents who want their children to have a cell phone available while they are learning about responsibility.

By the way, you should note that the entire event helped to raise money for several area charities, including the Unfortunates. The Soroptimist and the San Antonio Community Hospital Foundation.

Don’t let the phone thieves get you down. Cell phone insurance companies offer plans that can help you if you are a victim of theft. As they say, better safe than sorry.

Returned

Appropriately

Woven

Weave

Biggest

You know, cell phone theft is big business. More than 320,000 cell phones are stolen each month. So if you want to prevent your phone from being one of them, here are some tips:

- Always keep your phone in your sight. Don’t leave it on the seat of your car or in your bag.
- Use a security service that can track your phone if it is stolen.
- Register your phone with the manufacturer.
- Use a lock screen that includes a passcode.
- Consider a GPS tracking service that can locate your phone if it is stolen.

The bottom line is that cell phone theft is a real problem and you should take steps to protect your phone.

continued on page 38

passed their delicious olive treats again (for the past eight years they have been our generous provider for this event).

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TOYOTA DEALERS OF SOUTHERN CALIFORNIA
WE MAKE IT EASY.
sell-out... continued from page 15
both in Washington and, with a whirlwind tour of individual states, and is available for talk show interviews on the topic of the vital importance of putting border security first in the new Senate immigration reform measure.

The bill is being criticized from every direction including the Minutemen, U.S. Border Patrol, labor unions, Hispanic groups, Presidential candidates and even many politicians.

The bill is not even completely written and now the Senate, feeling the heat, puts off final action on the deal until June trying to stop any opposition from making changes to the incomplete legislation.

Millions of Americans are demanding real border security, while our President, Chertoff and the U.S. Commerce Secretary join with open border lobbyists and liberal senators to cut deals in a smoke-filled back room and give BLANKET AMNESTY to 12 million illegal alien intruders!

Kennedy says President Bush will sign the bill. While McCain keeps his hands open manna from the GOP rank-and-file on the White House campaign trail, he’s behind Ted Kennedy all the way on the ill legal ALIEN AMNESTY SELL-OUT.

Add Arlen Specter as a RINO leader helping Dems and President Bush push forward an “immigration overhaul” that would grant IMMEDIATE legal status or AMNESTY to virtually all 12 million illegal aliens confirmed to be already in the U.S.—plus countless more to come through on this new welcome mat—and border security is an empty promise!

The battle is on in the Senate! "Secure the Border First" is the issue. Do not let this important national security debate in Washington become instead an "AMNESTY-FEST" with the security of our nation hijacked by alien gangs and derailed with Z-cards. The Amnesty Bill reportedly calls for security measures to be promised, enacted and executed over the next 18 months, and 350 miles of border fence and cameras to be authorized. Similar promises have been made before, but never followed through with real enactment.

Minuteman Civil Defense Corps says we need ENFORCEMENT FIRST! NO AMNESTY FOR LAWFBREAKERS! DO NOT HAND OUT ID CARDS to illegals until the border is secured! SAY NO TO ILLEGAL ALIEN AMNESTY and YES to BORDER SECURITY FIRST.

Senators Cornyn and DeMint walk away from the sell-out! Well, at least SOME folks have a good head on their shoulders! It looks like Sen. John Cornyn doesn’t want anything to do with the President’s deal to grant amnesty to millions of illegal aliens, and neither does Sen. Jim DeMint.

Sen. Jim DeMint (R-SC): This rewards people who broke the law with permanent legal sta-

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Get Your Customers to Sell For You

By Brian Tracy

Fully 84 percent of sales in America take place as the result of word-of-mouth advertising. Some of the most important sales promotion sales activities are those that take place between customers and prospects, between friends and colleagues, in the form of advice and recommendations on what to buy, or not buy, and who to buy from.

The only way you can be among the top 10 percent of salespeople in your industry is by having your existing customers selling for you on every occasion. Because of the importance of mega-credibility in selling, your customers must be happy to open doors to new customers for you wherever they go.

All top salespeople eventually reach the point where they seldom have to prospect because their customers do much of their selling for them.

One important point with regard to vision, values and mission statements: be gentle with yourself. It has taken your entire life to become the person you are today. If you are like everyone else, you are not perfect. You have lots of room to grow and improve. There are many changes that you can make in your character and personality in the course of becoming the excellent human being that you aspire to. But change in your personality will not come easily, and it won't come overnight. You must be patient.

One reason that people grow and become better and better over the course of time, is because they persist gently in the direction of their goals and dreams. They don't expect overnight transformations. When they see results immediately, they don't get discouraged. They just keep on keeping on. And you must do the same.

You have a clear idea of the person you want to be and the kind of life and career you want to create, just take the first step. Read your mission statements every day as you go about your activities, think of the different ways that you could practice the virtues and qualities that you are in the process of incorporating into your own personality.

Remember, it is only your actions if he is going to be great source of word-of-mouth advertising for you. Remember that everyone knows about 300 other people.

Second, resolve to become better and better in your dealings with others but be gentle with yourself. Behave every day in every way the best you can be and you will be sure to get results.

For more information visit PineKnotMarina.com

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Chamber of Commerce

10th Annual Scramble Golf Classic

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SERRA LAKES GOLF COURSE
Registration 10:00 - 12:45 P.M.
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For information on participation and sponsorship, contact Lorna Linda Chamber at 909-799-2026.
Stop Satisfying Your Customers
Start Going Above and Beyond Their Expectations

By Laurie Brown

Recently, Francine went to her favorite restaurant, Pesca, on the beautiful river walk in San Antonio. The staff was warm and friendly, and the food was amazing. She was surprised when the waiter brought her a meal the manager walked up and started a conversation with her. Francine told him how much she loved her dish, and after her last meal at Pesca, she went home and tried (unsuccessfully) to recreate the recipe. The manager then asked her for her e-mail address. To her surprise and delight, he offered her for her e-mail address. To her surprise and delight, her phone rang, and he offered her a chance to be a part of a discussion about her wants and need. If you discover something that you can do right away, do it. If you are not empowered to do what should be done, seek out a manager or owner and see if they will help you do it. That makes you stand out from the rest.

4. Make it your mission to surprise and delight

When asked, the people who provide great service say that it's their personal mission to provide service to each and every customer. If you decide that your personal mission is to surprise and delight each and every customer rather than "make a sale" or "reach your quota," you will have a much higher success rate. Write out your mission statement and then ask yourself how important your personal mission is to you. Here are some low-cost ways to "surprise and delight" your customers:

- Thank your customer for his business by handling a note on your invoice or sending a personal thank you. With the advent of a handwritten personal note has an amazing impact.
- Follow up with a phone call to see how the spoke. Good service is still happy. When you call them, ask about their family or something else personal that you may have learned about them.
- E-mail your customer information about something you have done for them. Contact the customer on their birthday with a phone call.
- Be warm, welcoming and excited to provide service. Your exuberance will be contagious.
- Have a great customer service recovery process. And make sure that you don't quit solving your customer's problem until they are fully satisfied.
- It's clear that the more you know your customer the more personal the service you provide. It's this personal touch that will make all the difference.
- When you hear the words "surprise and delight," is the first thing you think, "Okay, what's an employee going to do?" Do you assume that the only way to "surprise and delight" them and then do it.

5. Make it personal

Although you can and should have some customer service processes and procedures for all of your customers (i.e., phone warm greeting, listening well, etc.), it is important to provide exceptions to your system so that you can make it unique to the customer. This means that you need to listen carefully to the clues your customer is giving you. You then find creative ways to give them something they may not have expected. Always listen to your customer's tone of voice and watch their body language to make sure you are properly gauging their reaction.

6. Find out your customer's wants

Once you are sure that you are meeting your customer's needs, then you can learn more about your customers. And your employees are in the best position to learn about your customers. Every time you get a chance, engage your customer in a discussion about what they want and need. If you discover something that you can do right away, do it. If you are not empowered to do what should be done, seek out a manager or owner and see if they will help you do it.

The following is to surprise and delight. To your surprise and delight, you need to make sure that you are doing a job well, doing it, and doing it well. And remain loyal? Better yet, what does your company do that, they are far more demanding, and the food was amazing. She was surprised when the waiter brought her a meal the manager walked up and started a conversation with her. Francine told him how much she loved her dish, and after her last meal at Pesca, she went home and tried (unsuccessfully) to recreate the recipe. The manager then asked her for her e-mail address. To her surprise and delight, he offered her an e-mail address. To her surprise and delight, her phone rang, and he offered her a chance to be a part of a discussion about her wants and need. If you discover something that you can do right away, do it. If you are not empowered to do what should be done, seek out a manager or owner and see if they will help you do it.

That may sound like a lot of work for your human relations (HR) department but that is precisely what your HR department should be doing. An HR department has among the longest working hours of any member of your corporate team. The reason for this is that HR people who behave professionally and with great attention to detail are as important to your business as your accounting department. They are human and need us to call 24/7. You can begin to learn about your employees and the problems they are facing.

Most attorneys these days, including those employed in management, advise both sides to reach a settlement. The costs and time involved are generally far less, and that’s true for both the employers and the disgruntled employee. If you need to do this, then do it as quickly as possible. It’s the most important decision to be reached by the employer is whether or not the company settle a suit brought by an employee. The best advice is to not let a lawsuit drag on too long. Best of all it’s easily readable and understandable. It even includes advice to employers and their managers about how to present themselves when they are called upon to testify in court.

Author Hanna adds a nice little touch at the end of each chapter. It is a very brief summary he calls Employer’s Legal Guide. This consists of key points made in the chapter and how each should be considered. The Employer’s Legal Guide should be read and re-read by every business manager, not just the staff of human resource departments. It’s full of easily digestible ideas and suggestions.

Bestselling Business Books

Here are the current top 15 bestselling books for business. The list is compiled based on information received from retail bookstores throughout the U.S.

8. "Do You! 12 Laws to Access the Power in You to Achieve Happiness and Success," by Russell Simmons and Chris Morris (Perseus Books, $27.50) (7th) How to understand your happiness is truly for both the employer and the disgruntled employee.
9. "The World Is Flat (Updated and Expanded): A Brief History of the Twenty-First Century," by Thomas L. Friedman (Farrar, Straus & Giroux, $27.50) (8th) Why business globalization has arrived and is likely to stay.

(1) Indicates a book’s previous position on the list.
(2) Indicates a book’s first appearance on the list.
(3) Book previously on the list on the list once again.
Hospitals Serving The Inland Empire

June 2007

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delivery and support of advanced defense and aerospace systems in the air, on land, and in space. Headquartered in Rockville, Maryland, BAE Systems Inc. employs some 45,000 employees in the U.S., U.K., Sweden, Australia, and South Africa generating annual sales in excess of $10 billion. BAE Systems Inc. consists of three operating groups that provide support and service solutions for current and future defense, intelligence, and civil systems; design, develop and manufacture a wide range of electronic systems and subsystems for both military and commercial applications; and design, develop, produce, and provide service support of advanced combat vehicles, artillery systems and intelligent munitions.

BAE Systems North America was formed in November, 1999 through the merger of British Aerospace North America, as part of the global merger between British Aerospace and Marconi Electronic Systems. BAE Systems North America's legacy at the time included such hallmarksof the U.S. aerospace and defense industry as Lunar Astronautics, Hazeltine, Tracor, Reflectronics, General Dynamics Electronic Division, and CACI Marconi - just to name a few. Although the names of these companies have all been retired, the shared traditions of excellence that they brought to the company serve as the foundation for today's BAE Systems Inc. Through its legacy companies, BAE Systems Inc. has a proud tradition of innovation and technology, and is responsible for a number of technological advancements and firsts.

It is not uncommon for our troops to visit BAE before they head to the war zone. Thus BAE is sensitive to needs of the troops and their families. Accordingly, BAE has committed itself to supporting the U.S. Government. The U.S. Mission is to provide welfare, morale and recreation services to American uniformed military personnel, with the belief that spirit is just as important as physical well-being in any conflict or mission. The USO supports troops and their families through family support centers at military installations, mobile canteens, care packages, and support to deployed soldiers, and the popular entertainment tours made famous by Bob Hope.

BAE SYSTEMS continued its partnership with the USO in 2001 following the terrorist attacks on Sept. 11 with a donation of $1 million made in the name of the three BAE SYSTEMS employees who perished on that day. This donation was in addition to the $1 million, four-year commitment made in 2000. Meanwhile, the company has continued its support of the USO.

Our name may be new, but we want you known for a long time.

BAE Systems North America

For more information on how to contact the company, please visit www.bae.com.
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**LUNCHEON REMINDER**

If you haven't sent in your RSVP, now's the time!

Come join us....

Pasadena
For You Network
Luncheon

Greeting:

We invite you to join other Pasadena For You Members and guests for the complimentary Business Networking Luncheon and Educational Seminar. Featuring an Educational Speaker and former CEO National Spokesman, this meeting will be a rare opportunity to interact with other business professionals. There will be refreshments throughout the meeting. A meal ticket will be included for your luncheon and seminar. Please RSVP your name and seat to attendance coordinator now. We look forward to seeing you. This is an exclusive opportunity to hear from an esteemed speaker and take advantage of the networking opportunities provided by Pasadena For You Network. Do not miss out on this incredible opportunity to connect with other business professionals and gain valuable insights from an experienced speaker. RSVP now to secure your spot! Two spots remain available. RSVP at pasadenaorf.com.

**IRA 401(a) Funds liquidation seminar**

If you own a self-directed IRA and have excess 401(a) funds available, you can liquidate the funds and use them to invest in alternative assets such as real estate, private equity, and other investments. This seminar will discuss the tax implications, eligibility requirements, and practical steps involved in liquidating IRA 401(a) funds. If you have any questions or would like more information, please contact your financial advisor or accountant. This seminar is open to all IRA 401(a) owners and is a great opportunity to learn about the benefits of using these funds for alternative investments. RSVP now to secure your spot! Only 4 spots remain available. RSVP at pasadenaorf.com.

**WINE TASTING & SPIRITS DISCUSSION**

A wine and spirits taste event, hosted by a renowned local sommelier. This event will offer a unique opportunity to sample and learn more about various wines and spirits, as well as engage in lively discussions with other wine enthusiasts. The sommelier will provide insights into the tasting process, pairing tips, and wine and spirit knowledge. Additionally, a local chef will prepare a selection of hors d'oeuvres to complement the wine and spirit pairings. This event is ideal for wine lovers and anyone looking to expand their knowledge of wines and spirits. RSVP now to secure your spot! Only 4 spots remain available. RSVP at pasadenaorf.com.
A Taste of the Business Journal
By Joe Lyons

Over the last decade or so the Inland Empire Business Journal, along with its radio, TV and Internet efforts, has covered a lot of interesting dining facilities. Once a year, we gather together on May 6 at the Ontario Airport Hilton for the 17th Annual Wine Extravaganza and Gold Medal Showcase.

This event is the public celebration of the New World International Wine Competition, which was held back in February.

While the wines shared tastes of the different regions of the world, the restaurants circled the walls of the banquet hall to give out tastes of their fare to match the wine.

One of the first restaurants to set up was Tuti Mangia Italian Grill from the Harvard Avenue village area of downtown Claremont. The New York Grill. best known for its East Coast red meat fare, brought mealtabs with Marsala and tomato wine sauce (very spicy), pork ribs with a bar-b-que glaze and penne with a spicy marinara sauce. They were a visual hit as well as a popular station. Manager Richard Joos missed the event, but somebody had to run the restaurant, and it fell to him.

Ed's BBQ, also known as the Change Smoker, actually doesn't exist. Ed runs a traveling service, which competes in area BBQ competitions. Ed has been at this event for several years. All the catering attendees enjoyed his smoked brisket, smoked sausages, and southern style fried chicken. They've won three state championships and three county championships.

One could sample the wines and enjoy the food treats at this event—until your doctor called to say your blood sugars were beginning to register at Cal Tech.

Oh, well...

Perhaps the best matching that we found was the Angelica Sherry, of Galleano Winery in Mira Loma, with the wonderful Red Brick Pizza.

The Red Brick was represented by the store at Foothill and Haven. They brought out Hawaiian pizza, along with traditional pepperoni and also margarita pizza. They also brought out a sampling of their Italian gelato desserts.

The truth of the matter is wine is meant to complement the foods—even if it's a sherry and a pizza. It can also make for a wonderful sensory experience.

Juan Pollo (on Euclid Avenue in Upland) donated their juicy and very tasty chicken as they do every year; the Ontario Airport Hilton pleased the attendees with ravioli; and Graber Olives, of course.

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Costa Rica...

Phone Calls...

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An exhilarating experience

There is then all my time favorite a "Canopy Tour." You can have a heartpounding, heart-stopping, headspinning, close to the ground experience. It is the closest you can get to the rain forests without leaving the ground. It is an absolutely wonderful experience. I highly recommend it to anyone who is interested in nature and wildlife. The guides are knowledgeable and friendly, and the equipment is excellent. You will have a great time and come away with a newfound appreciation for the beauty of nature.

Above all, if you discover that your cell phone is missing, report it at once and suspend service. Most charges occur within a short period of time after the theft. Keep very accurate records of all phone numbers you have used and document any significant dissatisfactions. He has no knowledge of his employees. Even if another employee service has been suspended. Some cell phone companies will bill you for the minutes you don't use. It's a good idea to keep track of your minutes so you don't pay for services you didn't use.

Take the high road

Accommodations run from basic to splendid. This is the time you want to make sure you are getting a good deal. Many hotels offer special rates during the off-season. Be sure to book your room in advance and take advantage of any special offers.

Getting there

At this time United has a daily nonstop to San Jose, Costa Rica.

Samuel Beckett's famous play, "Waiting for Godot," is an excellent example of a play that is both making the rounds in the New York theater and being performed in Francisco, Chile. The play is about two men who are waiting for something that never arrives. It is a play that is well worth seeing.

A Prickly West...

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The wedding of the daughter of the late John F. Kennedy Jr. and his wife, Carolyn Bessette-Kennedy, was held in Newport, Rhode Island, on July 19, 1996. The ceremony was held at the family's summer home, Rose Hill, on the island of Nantucket. The bride wore a white strapless wedding dress by Christian Dior, and the groom wore a black tuxedo. The couple exchanged vows in a private ceremony, and then a reception was held at the nearby beach. The wedding was attended by many celebrities, including President Bill Clinton and first lady Hillary Clinton, George Bush and former first lady Barbara Bush, and many others. The couple then went on their honeymoon in the Caribbean.

A Prickly West...

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You're planning the wedding of your daughter. What do you need to do to make sure your daughter's wedding is a success?

Planning a wedding can be a daunting task, but it doesn't have to be. With the right help and resources, you can plan a wedding that is both memorable and stress-free. Here are some tips to help you plan your daughter's wedding:

1. Get organized: Start by making a list of all the things you need to do in order to plan the wedding. This will help you stay on track and ensure that you don't forget anything.

2. Budget: Set a budget for the wedding and stick to it. This will help you avoid overspending and ensure that the wedding is both affordable and memorable.

3. Invitations: Choose the right invitations for your daughter's wedding. Make sure they fit the theme and style of the wedding.

4. Decorations: Choose decorations that fit the theme and style of the wedding. Make sure they are in keeping with the overall theme.

5. Food: Choose food that fits the theme and style of the wedding. Make sure the food is both delicious and suitable for your guests.

6. Photography: Choose a photographer who specializes in wedding photography. Make sure they are experienced and have a great reputation.

7. Entertainment: Choose entertainment that fits the theme and style of the wedding. Make sure they are both professional and have a great reputation.

8. Transportation: Choose transportation that fits the theme and style of the wedding. Make sure they are both professional and have a great reputation.

9. Cake: Choose a cake that fits the theme and style of the wedding. Make sure it is both delicious and suitable for your guests.

10. Dress: Choose a dress that fits the theme and style of the wedding. Make sure it is both comfortable and suitable for your guests.

Following these tips will help you plan a wedding that is both memorable and stress-free. Remember to take a deep breath and enjoy the process. Your daughter's wedding is a special occasion, and it's important to make sure it's a memorable one.

Bill Leonard...

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fighting

"I think they believed correctly that it was a case that was worth defending. I hope people who are looking at this, to see that," he said of lawyers who are fighting.

Some of the documents obtained by the AP indicate the department authorized the transfer of 4,500 dollars in 2003 for adult education and special education programs for low-income and special-needs children to cover costs generated by the Lindberg case and other legal expenses. McLean said the money actually came from the department's general fund but had been coded incorrectly in the original entry.

"It is truly in fact a clerical error," she said.

One memo said specialized aid was needed and that the department's internal legal department was understaffed. It notes that the state could be open to about $14 million in liabilities.

Chet said the work for the department in the last year has been almost exclusively on Lindberg's case, his previous bills included meals and transportation rates lawsuits related to the fraud Lindberg claims he uncovered.

"They are related to general services in that they all come out of the same group of people," he said.

Specialized legal fees are noted on general budget documents that are reviewed by state law enforcement agencies.

For example, in the proposed 2007-08 state budget, Gov. Arnold Schwarzenegger set aside $330,000 in legal fees stemming from the settlement of a lawsuit from the California Teachers Association, as well as $127,000 in fighting legal costs to implement a previous settlement over access to school resources.

Darwin, who was on the budget oversight committee on education, also questioned why hundreds of thousands in spending are not separately identified in the state budget so it would be clear where the money is going.

"We realize that the court ordered a course--

He said he was told at last week's hearing.

Juliet Williams AP
Nestled between volatile Nicaragua and commercial Panama lies a little country where there is no winter; no army; it has two vice presidents; the citizens are ecologically aware; no welfare as we know it; everyone has medical coverage; illiteracy is unacceptable; they actually like Americans; and the country has fantastic coffee. Where is this place? Camelot? Eden without the serpent? Try Costa Rica.

Ecological heaven
This delightful tiny country is made up of beaches, (white and black), palm trees, grassy savannas, active volcanoes, grassy slopes and steamy jungles filled with an array of birds and wildlife to keep any bird watcher, naturalist and animal lover in ecological heaven for an eternity.

A stable democracy
The country covers about 200 miles and the distance between oceans is around 80 miles. You can slip Costa Rica, with its area of around 20,000 square miles, into Nova Scotia. The smallest Central American country next to El Salvador, it is probably the most stable democratic country in this area.

The Rich Coast
Christopher Columbus discovered Costa Rica in 1502 on his fourth and last journey to the New World. History tells us he took shelter from a storm at what is now Uvita Island, just off the port of Limon. The crew noted gold jewelry worn by the natives and assumed a mother lode was to be found here, so they nicknamed what they thought was a fortunate landfall “Costa Rica” - the Rich Coast, the Spaniards named it Veragua. There were no large mines of gold, and centuries later the gold of Costa Rica came from a little coffee bean which has become the main export of this enticing little country.

Get fined for not voting
The population of Costa Rica is approximately four million. It has a constitutional government, (voting is mandatory and fines are imposed for those that do not vote). Roman Catholic is the principal religion and Spanish is the primary language. However, English and French are taught in schools and education through high school is compulsory.

Visit part of “The Pacific Rim of Fire”
Ridges of mountains and volcanic canoes separate Costa Rica—an extension of the Andes/Sierra Madre chain, which runs along the western side of the Americas. The country has four different mountain ranges--Tilaran and Guanacaste in the north; and Central and Talamanca in the south. Costa Rica is considered a part of the Pacific “Rim of Fire” and has seven of the areas 42 active volcanoes plus many dormant or extinct cones. Tremors and tiny quakes with an occasional great shaker (April 22, 1991 - 7.4 on the Richter scale) get the attention of the population. The highest point can be found at Mt. Chirripo at about 13,000 feet.

Industry abounds
Costa Rica’s capital is San Jose. Close by, major cities of Ajauela, Caertago and Heredie, and many smaller towns, hold two thirds of the population, who live in this middle fertile area called the “Central Valley” or “Valle Central.” This area dominates most areas of governmental and social life and industry abounds in this Central Valley area. It also boasts the richest farmlands whose main crop and export, coffee, grows in abundance.

No winter - a great “Green Season”
Costa Rica is a tropical country with several different climatic zones. It has a rainy season, which the Tourist Board calls the “Green Season” from May to November (when everything is very green) and a dry season from December to April. There is much to be said for the “Green Season.” It usually does not rain all day—only for a short spell and then it clears up. River rafting is at its exciting best, the fields are gloriously green, and best of all, the hotel rates go down and it is less crowded.

Call me a cockeyed optimist
Actually you can have your weather any way you like with the weather zones just next to each other. A short car ride can take you to just about any climate you might fancy.

Something for everyone
There is much to do in Costa Rica--this happy and friendly place. Snorkeling, nature hiking, sightseeing, horseback riding, windsurfing, biking, kayaking, river rafting, deep sea fishing, daily one-day cruises, and of course, golf.